

Retail Operation Specialist

Your tasks

Implementation of retail strategy

- Identify needs, turn needs into goals
- Disassemble targets and solve problems during project implementation

Retail project management

- Adhere to the promotion of retail-oriented projects and continuous optimization, such as benchmark stores, excellent retail, etc
- Analyze the effects of activities/projects during implementation and propose targeted improvement plans
- In-depth communication with sales, consultants and retail customers, deeper understanding of market needs, and continuous optimization of solutions

Retail business strengthening

- Address current retail issues and areas that need improvement.
- In daily work, actively summarize project progress, and propose strategies suitable for Continental according to actual industry development

Communication

- Internal: It is necessary to actively communicate resources with key internal leaders, share progress, and actively seek the assistance of others to ensure the implementation of the project.
- External: Clearly express the current retail strategy and development direction. It is necessary to pay enough attention to the problems encountered by retail customers, analyze the reasons behind the current customer questions, and fundamentally solve the needs of retail customers.

Your profile

- Bachelor's degree in business management/statistics
- Good in English and communication
- Solid experience in data analysis or retail operations and marketing
- Experience in cross-functional project
- Multi-international company working or cooperation experience



Job ID
REF99649V

Field of work
Marketing and Sales

Location
Shanghai

Leadership level
Leading Self

Job flexibility
Onsite Job

Working time
Full Time

Contact
Brenda Luo

Legal Entity
Continental Tires Co., Ltd.

Our offer

您愿意与我们共同驾驭未来吗？即刻填写在线申请吧！

About us

德国马牌轮胎自 1871 年成立以来，一直以不断创造前沿科技和高端品质体验完美结合的轮胎产品享誉全球。作为全球最大的轮胎制造商之一，德国马牌轮胎始终致力于为消费者提供更安全、智能、可持续的驾乘体验。2025年，德国马牌轮胎在全球54个国家拥有约 76,000名员工，并创造出197亿欧元的销售额。

2006年，德国马牌轮胎乘用车与轻卡车胎业务正式进入中国市场，并迅速以其精湛的德国工艺和值得信赖的品质独树一帜。德国马牌轮胎的零售网络遍布全国，凭借安全与领先的德国科技，德国马牌轮胎为合作伙伴创造价值，为消费者带来卓越的驾乘体验。

*大陆马牌轮胎在中国市场以德国马牌注册并著称