

## Sr Manager, Credit and A/R, the Americas

### Tus tareas

#### HOW YOU WILL MAKE AN IMPACT

This directly manages and leads 5 people/functions; Credit Manager, Credit Operations Manager, Collections Manager, AP Supervisor, AR-Billing Manager, and a total of 22 employees in the US.

Functionally directs the management of the following markets; Mexico, South America, Canada as well as a shared service center in Philippines on AR and AP functions.

- Management of the AP supervisor and functions at shared service center is an interim structure.
- Establish AR and AP policies for the Americas and ensure compliance in daily operations.
- Maintain US Cost Center budgets for Credit/Collections/AR-Billing/Credit Operations and AP
- Partner with Sales Management in all the Americas to consult and manage existing customer and potential customer risks.
- Manage collections in concert with commercial policy and established payment terms.
- Direct, manage and report KPIs in the order to cash cycle including but not limited to days sales outstanding (DSO) for senior management. Responsible for periodic updates with Sales and Finance Management.
- Lead or direct participation in projects that improve service level in the order-to-cash cycle, initiate process improvement and facilitate commercial initiatives.
- Drive digital transformation of AR, Billing, Credit and AP by adapting processes, tool support, commercial policies, strategy, and skillset of the team to ensure efficient progress of modernization.
- Advise Management in customer financing projects and strategic decisions involving payment and AR risk.
- Direct the daily operations of Credit in the Americas, US Accounts Receivable, and National Account Billing including development of the team members.

### Tu perfil

#### WHAT YOU BRING TO THE ROLE

- Bachelor's Degree in Business or similar
- 10+ years of professional related experience in Finance
- Ability to understand and analyze financial statements and financial statement risk
- Project management experience leading various types of projects include small & large cross departmental initiatives
- Experience leading large teams
- Internal qualified candidates will meet internal guidelines for this



ID del puesto  
**REF99646Y**

Área de trabajo  
**Finanzas y Controlling**

Ubicación  
**Fort Mill**

Nivel de liderazgo  
**Liderando Gente**

Flexibilidad del puesto  
**Hybrid Job**

Horario de trabajo  
**Tiempo completo**

Nombre de contacto  
**13**

Entidad legal  
**Continental Tire the Americas, LLC**

executive level role:

- 18+ months experience of leading people and/or projects
- 18+ months working internationally, cross functionally or cross organizationally
- DCfEL must be complete before a promotion to SG 13
- International or highly matrixed organizational experience
- Legal authorization to work in the U.S. is required. Continental is only able to offer visa support for internal individuals only
- Can offer a relocation package if needed

## **ADDITIONAL WAYS TO STAND OUT**

- MBA
- 3+ years leading people and leaders
- Knowledge of credit behavior of customers in different markets
- Knowledge of security arrangements in different markets
- Working knowledge of Spanish and Portuguese (able to read basic financial information)

## **Nuestra oferta**

### **THE PERKS**

- Immediate Benefits
- Robust Total Rewards Package
- Paid Time Off
- Volunteer Time Off
- Tuition Assistance
- Employee Discounts, including tire discounts
- Competitive Bonus Programs
- Employee 401k Match
- Diverse & Inclusive Work Environment with 20+ Employee Resource groups.
- Hybrid Work
- Employee Assistance Program
- Future Growth Opportunities, including personal and professional
- And many more benefits that come with working for a global industry leader!

All your information will be kept confidential according to EEO guidelines.

### **EEO-Statement:**

EEO / Disabled / Protected Veteran Employer. Continental offers equal employment opportunities to all qualified individuals, without regard to unlawful consideration to race, color, sex, sexual orientation, gender identity, age, religion, national origin, disability, veteran status, or any other status protected by applicable law. In addition, as a federal contractor, Continental complies with government regulations, including affirmative action responsibilities for qualified individuals with a disability and protected veterans, where they apply. To be considered, you must apply for a specific position for which Continental has a current posted job opening. Qualifying applications will be considered only for the specific opening(s) to which you apply. If you would like to be

considered for additional or future job openings, we encourage you to reapply for other opportunities as they become available. Further, Continental provides reasonable accommodations to qualified individuals with a disability. If you need assistance in the application process, please reply to [Careers@conti-na.com](mailto:Careers@conti-na.com) or contact US Recruiting at 800-821-2727. This telephone line and email address are reserved solely for job seekers with disabilities requesting accessibility assistance or an accommodation in the job application process. Please do not call about the status of your job application, if you do not require accessibility assistance or an accommodation. Messages left for other purposes, such as following up on an application or non-disability related technical issues, will not receive a call back.

Ready to drive with Continental? Take the first step and fill in the online application.

## **Acerca de nosotros**

**Continental** is a leading tire manufacturer and industry specialist. Founded in 1871, the company generated sales of €19.7 billion in 2025 and currently employs around 76,000 people in 54 countries and markets.

Tire solutions from the **Tires group sector** make mobility safer, smarter, and more sustainable. Its premium portfolio encompasses car, truck, bus, two-wheel, and specialty tires as well as smart solutions and services for fleets and tire retailers. Continental has been delivering top performance for more than 150 years and is one of the world's largest tire manufacturers. In fiscal 2025, the Tires group sector generated sales of 13.8 billion euros. Continental's tire division currently employs around 53,000 people worldwide and has 19 production and 16 development sites.