IN_Area Sales Manager Dealer Accounts_Chennai 3

工作职责

Responsible for driving sales growth, collections, BTL activities, market development, and all after-sales functions, including warranty and claim support, for the replacement market within the assigned territory. The role will focus on delivering profitable growth, strengthening dealer relationships, expanding market coverage, and increasing Market penetration by adding New Dealer network. The incumbent will work closely with Regional Managers and collaborate with internal and external stakeholders to ensure effective business execution, channel development, and achievement of organizational objectives.

职位要求

Academic degree (bachelor or higher)/MBA or any other equivalent.

Preferably 6-9 years of job experience in channel/retail management function.
Min. 2 to 3 years experience in Tire industry & PLT product is mandatory.

我们可以提供

Fluent in English, Local language Tamil is required.

Ready to drive with Continental? Take the first step and fill in the online application.

关于我们

Continental India Pvt. Ltd.

职位号码
REF99589F

所在地
法里达巴德

领导力级别
个人贡献者

工作场所灵活度
混合式办公

工作时间
全职

法律实体名称
Continental India Private Limited