

# Corporate Real Estate Manager

หน้าที่ความรับผิดชอบในงานของคุณ

## HOW YOU WILL MAKE AN IMPACT

As a key member of the Corporate Real Estate Management (CREM) team, this position is responsible for the company's real estate portfolio across North, Central and South America. The portfolio includes offices, production sites, distribution centers, R&D facilities, test tracks, and retail locations.

The role serves as the primary advisor to regional business leaders, finance, operations, supply chain, legal, and other stakeholders on all real estate related matters. The position is responsible for developing and executing regional portfolio strategies, leading real estate transactions, supporting M&A activities, driving cost optimization initiatives, and ensuring compliance with corporate governance standards and regional regulations throughout the real estate lifecycle.

This role demands a forward-thinking, analytically driven manager with a global mindset and a proven track record in portfolio optimization, cross-border transactions, and stakeholder engagement at the highest level.

## Portfolio Strategy & Management:

- Develop and execute the Americas real estate portfolio strategy aligned with business objectives and long-term growth plans in a close relationship with real estate operations and facility management to support the life cycle of our facilities and ensure efficient and clear responsibilities between the teams and to our internal and external stakeholders.
- Analyze portfolio performance and identify opportunities for footprint optimization, consolidation, cost reduction, and value enhancement.
- Support business initiatives to optimize real estate footprint and utilization concepts.
- Maintain transparency and reporting of portfolio metrics, risks, opportunities, and investment performance.
- Manage regional real estate data and portfolio information systems.

## Real Estate Transactions:

- Lead real estate transactions including acquisitions, dispositions, lease negotiations, renewals, terminations, sale-leasebacks, and build-to-suit projects.
- Conduct market assessments, financial analyses, benchmarking, and scenario evaluations.
- Coordinate brokers, consultants, legal partners, and service providers throughout transaction processes.



รหัสตำแหน่งงาน

**REF98788D**

สาขางาน

งานการเงิน และควบคุมงบประมาณ

ที่ตั้ง

**Fort Mill**

ระดับความเป็นผู้นำ

**Leading Self**

ความยืดหยุ่นในการทำงาน

ทำงานนอกสถานที่และที่บริษัท

นิติบุคคล

**Continental Tire the Americas, LLC**

- Perform or oversee due diligence activities and ensure appropriate risk management.
- Guide stakeholders through internal approval processes and governance requirements.

#### **Business Partnership:**

- Act as trusted advisor to business units and central functions on all property-related matters.
- Assess and translate business requirements into effective real estate solutions.
- Support manufacturing expansions, site consolidations, warehouse optimization projects, and workplace strategy initiatives.
- Provide executive management with recommendations and decision-making support regarding real estate investments and portfolio actions.

#### **Governance, Compliance & Risk Management:**

- Ensure compliance with corporate real estate policies, governance standards, and local regulations.
- Identify, assess, and mitigate real-estate-related risks including legal, environmental, operational, financial, and ESG risks.
- Collaborate with ESH, Security, Insurance, Finance, Tax, Treasury, and Legal departments.
- Ensure proper documentation, approvals, and controls for all real estate transactions and activities.

#### **Mergers, Acquisitions & Strategic Projects:**

- Support acquisitions, divestitures, restructurings, and strategic business transformation projects.
- Lead real-estate-related due diligence efforts.
- Manage integration or separation activities related to property portfolios.
- Evaluate real estate implications of strategic business decisions and organizational changes.

#### **Sustainability & ESG:**

- Integrate sustainability objectives into portfolio and transaction strategies.
- Support implementation of green leasing initiatives and sustainable building solutions.
- Drive projects that improve environmental performance, energy efficiency, and workplace quality.
- Assess ESG-related risks and opportunities within the portfolio.

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#### **WHAT YOU BRING TO THE ROLE**

- Bachelors Degree in Business Administration, Real Estate Economics, Finance, or a related field;
- 7+ years of experience in corporate real estate portfolio management, investment analysis, or real estate strategy within a multinational environment

- Demonstrated success in managing international real estate portfolios and leading complex transactions
- Profound understanding of real estate valuation, market dynamics, and financial modeling
- Proven experience in stakeholder management at executive and board level
- Familiarity with digital real estate platforms, data analytics tools, and performance management systems
- Exceptional analytical and strategic thinking capabilities, combined with a solution-oriented mindset.
- Outstanding negotiation, influencing, and communication skills in multicultural environments
- High degree of personal initiative, resilience, and entrepreneurial thinking
- Proficiency in Microsoft Office Suite (especially Excel and PowerPoint); experience with portfolio and property management systems is desirable
- Strong communication skills
- Willingness to travel internationally as required
- Can offer a domestic relocation package
- Legal Authorization to work in the US is required. We will not sponsor individuals for employment visas now or in the future for this job opening

#### **ADDITIONAL WAYS TO STAND OUT**

- MBA or postgraduate qualifications are advantageous.
- 10+ years of experience in corporate real estate portfolio management, investment analysis, or real estate strategy within a multinational environment
- Excellent command of English; additional language skills are a plus

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All your information will be kept confidential according to EEO guidelines.

#### **EEO-Statement:**

EEO / Disabled / Protected Veteran Employer. Continental offers equal employment opportunities to all qualified individuals, without regard to unlawful consideration to race, color, sex, sexual orientation, gender identity, age, religion, national origin, disability, veteran status, or any other status protected by applicable law. In addition, as a federal contractor, Continental complies with government regulations, including affirmative action responsibilities for qualified individuals with a disability and protected veterans, where they apply. To be considered, you must apply for a specific position for which Continental has a current posted job opening. Qualifying applications will be considered only for the specific opening(s) to which you apply. If you would like to be considered for additional or future job openings, we encourage you to reapply for other opportunities as they become available. Further, Continental provides reasonable accommodations to qualified individuals with a disability. If you need assistance in the application process, please reply to [Careers@conti-na.com](mailto:Careers@conti-na.com) or contact US Recruiting at 800-821-2727. This telephone line and email address are reserved

solely for job seekers with disabilities requesting accessibility assistance or an accommodation in the job application process. Please do not call about the status of your job application, if you do not require accessibility assistance or an accommodation. Messages left for other purposes, such as following up on an application or non-disability related technical issues, will not receive a call back.

Ready to drive with Continental? Take the first step and fill in the online application.

เกี่ยวกับเรา

**Continental** is a leading tire manufacturer and industry specialist. Founded in 1871, the company generated sales of €19.7 billion in 2025 and currently employs around 76,000 people in 54 countries and markets.

Tire solutions from the **Tires group sector** make mobility safer, smarter, and more sustainable. Its premium portfolio encompasses car, truck, bus, two-wheel, and specialty tires as well as smart solutions and services for fleets and tire retailers. Continental has been delivering top performance for more than 150 years and is one of the world's largest tire manufacturers. In fiscal 2025, the Tires group sector generated sales of 13.8 billion euros. Continental's tire division currently employs around 53,000 people worldwide and has 19 production and 16 development sites.