

Head of Business Field - Light Truck 4x4/All Terrain Tires

Your tasks

HOW YOU WILL MAKE AN IMPACT

SG 13

Manage the product development teams, technology support, and Design for Manufacturability for Replacement and Original Equipment for LT4x4 AT+ tires world wide.

Identify main customer needs (current and future) and define R&D needs to fulfill customer requirements.

Main contact for technical discussions with customer, during events, testing sessions, validation of development concepts and processes.

- Product development, introduction, target approvals, and transfers (WW RE and OE)
- Product Compliance and Quality Assurance
- Strategy definition for future business with different OEMs
- Translation of customer strategy needs into future R&D tech requirements
- Design for Manufacturability
- Planing and Budgeting coordination
- Leading & developing a high performance team

Your profile

WHAT YOU BRING TO THE ROLE

- Bachelor's Degree in Engineering or related discipline
- 10+ years' related professional experience
- Internal qualified candidates will meet internal guidelines for this executive level role:
 - 18+ months experience of leading people and/or projects
 - ACfEL must be complete before a promotion to SG 13/14
- Experience in areas of product development, technology development, manufacturing and/or quality management
- Experienced in leading cross-functional teams, driving innovation, and aligning strategies
- Continental is able to offer relocation assistance for this opportunity.
- Legal Authorization to work in the US is required. Continental is able to offer visa sponsorship for current internal employees only.

ADDITIONAL WAYS TO STAND OUT

- Experience navigating diverse cultural environments, fostering collaboration across global teams, and effectively managing international stakeholders



Job ID

REF97546K

Field of work

Research and Development

Location

Fort Mill

Leadership level

Leading Leaders

Job flexibility

Hybrid Job

Working time

Full Time

Legal Entity

Continental Tire the Americas, LLC

Our offer

THE PERKS

- Immediate Benefits
- Robust Total Rewards Package
- Paid Time Off
- Volunteer Time Off
- Tuition Assistance
- Employee Discounts, including tire discounts
- Competitive Bonus Programs
- Employee 401k Match
- Diverse & Inclusive Work Environment with 20+ Employee Resource groups.
- Hybrid Work
- Employee Assistance Program
- Future Growth Opportunities, including personal and professional
- And many more benefits that come with working for a global industry leader!

EEO-Statement:

EEO / Disabled / Protected Veteran Employer. Continental offers equal employment opportunities to all qualified individuals, without regard to unlawful consideration to race, color, sex, sexual orientation, gender identity, age, religion, national origin, disability, veteran status, or any other status protected by applicable law. In addition, as a federal contractor, Continental complies with government regulations, including affirmative action responsibilities for qualified individuals with a disability and protected veterans, where they apply. To be considered, you must apply for a specific position for which Continental has a current posted job opening. Qualifying applications will be considered only for the specific opening(s) to which you apply. If you would like to be considered for additional or future job openings, we encourage you to reapply for other opportunities as they become available. Further, Continental provides reasonable accommodations to qualified individuals with a disability. If you need assistance in the application process, please reply to Careers@conti-na.com or contact US Recruiting at 800-821-2727. This telephone line and email address are reserved solely for job seekers with disabilities requesting accessibility assistance or an accommodation in the job application process. Please do not call about the status of your job application, if you do not require accessibility assistance or an accommodation. Messages left for other purposes, such as following up on an application or non-disability related technical issues, will not receive a call back.

Ready to drive with Continental? Take the first step and fill in the online application.

About us

THE COMPANY

Continental is a leading tire manufacturer and industry specialist. Founded in 1871, the company generated sales of €19.7 billion in

2025 and currently employs around 78,000 people in 54 countries and markets.

Tire solutions from the Tires group sector make mobility safer, smarter, and more sustainable. Its premium portfolio encompasses car, truck, bus, two-wheel, and specialty tires as well as smart solutions and services for fleets and tire retailers. Continental has been delivering top performance for more than 150 years and is one of the world's largest tire manufacturers. In fiscal year 2025, the Tires group sector generated sales of 13.8 billion euros. Continental's tire division employs more than 55,000 people worldwide and has 19 production and 16 development sites.