

## Retread/Technical Solutions Field Specialist - Canada

### Tvoji zadaci

#### HOW YOU WILL MAKE AN IMPACT

#### SG10

Candidates must be located near a major airport in Canada.

Act as consultant to Conti Life Cycle (CLC) Partner for pre-install consulting and Partner approval. Work with CLC Partner's contractors and suppliers to maintain production schedule upon installation. Advise on plant installation requirements, like power, electricity, compressors, transformers, etc.. Partner on PMP for equipment and parts. Support CLC partners with equipment operation, process execution and maintenance training. Develop and implement the retreading quality process

Responsible for providing technical assistance to all Digital Solutions products with customers (Fleets and Dealers) Help with installations, demonstrations and training.

#### ContiLifeCycle Specialist:

Look for all government requirements concerning equipment installation in each territory and inform Conti- Life Cycle (CLC) partners.

- Consult on the equipment design, layout and installation to have the optimum retreading operation.
- Implement and train on all tracking systems of each retreading tire into the retreading shop and all statistical information for all retreading process to make plans to improve their operations.
- Support CLC partners to train their plant personnel. Teach them how to use the equipment, tools, material in every step of the retreading process and maintain the equipment.
- Provide technical assistance to machine and process related problems.
- Ensure that every equipment manual is available. They contain the equipment spare parts needed, set ups, maintenance checks, etc.

Develop and implement the retreading quality process: Evaluate every single step of the retreading process using the MER tool. Evaluate the equipment accuracy, conduct thermocouple tests and final finishing tire evaluations

#### Field Technician:

Responsible for providing technical assistance primarily to all Digital



ID posla  
**REF96821U**

Sektor  
**Marketing and Sales**

Lokacija  
**Ottawa**

Liderski nivo  
**Leading Self**

Fleksibilnost  
**Remote Job**

Pravno lice  
**Continental Tire Canada, Inc.**

## Solutions products with customers (Fleets and Dealers)

- Help with installations, demonstration, supporting sales pitch, training of mainly Digital Solutions products
- Install and maintain Continental's Digital Solution products including CPC, ContiConnect YRS, CPC with Telematics, CPC Solo systems at our customer locations
- Support and/or conduct installation of Digital Solutions products at dealers and fleets location
- Training of customers on Digital Solutions products. Conduct training for initial set up of systems and regular training sessions to on-board customer personnel, dealers, and fleets
- Support and/or conduct training sessions around installation and technical usability of all Digital Solutions products to Continental employees
- While installing products or during regular visits to support customers with technical questions and issues, conducts check of customers' stocks of parts and sell additional to replenish minimum stock levels at customers (dealers and fleets)
- Conduct CT2 analysis with customers to support Technical Customer Service field engineers and product management groups acquiring data from tires that are placed in customers vehicles
- Support Key Account Support team and Area Sales Manager sales organization in introducing and keeping up with Digital Solutions products in the market

This is an open position and the use of AI is not used in the selection process. The starting salary for this opportunity typically ranges from \$75-100k depending upon experience level.

## **Tvoj profil**

### **WHAT YOU BRING TO THE ROLE**

- Bachelor's Degree, preferably in Engineering plus 2+ years related experience OR 5+ years of relevant experience if no Bachelor's Degree
- Professional experience with Retreading process, plant layouts, equipment installations
- Strong interpersonal communication and presentation skills
- Analytical mindset
- Troubleshooting & problem solving ability
- Project management experience
- Ability to travel extensively travel within Canada (50 - 75%)
- Valid passport and drivers license

### **ADDITIONAL WAYS TO STAND OUT**

- Bilingual - English required, French preferred
- Technical Sales experience preferred.

## Naša ponuda

### THE PERKS

- Competitive wages and bonus
- Comprehensive benefit package for self and family
- RSP contribution
- Flexible work environment

Ready to drive with Continental? Take the first step and fill in the online application.

## O nama

### THE COMPANY

**Continental** is a leading tire manufacturer and industry specialist. Founded in 1871, the company generated sales of €19.7 billion in 2025 and currently employs around 78,000 people in 54 countries and markets.

Tire solutions from the **Tires group sector** make mobility safer, smarter, and more sustainable. Its premium portfolio encompasses car, truck, bus, two-wheel, and specialty tires as well as smart solutions and services for fleets and tire retailers. Continental has been delivering top performance for more than 150 years and is one of the world's largest tire manufacturers. In fiscal 2025, the Tires group sector generated sales of 13.8 billion euros. Continental's tire division employs more than 56,000 people worldwide and has 19 production and 16 development sites.