

# Sales Operations, Segment Distribution, Automotive Aftermarket (m/f/diverse) - Part Time 50%

## Descrição da função

- Central contact for administrative sales tasks internally and externally, e.g. Offer creation, Bonus payments, Price & discount request, Product- & Logistic Data, Product and Marketing request
- Creation of sales, Group Contribution Margin, customer reportings
- Coordination and implementation of sales supporting activities
- Commercial claim handling
- Implements customer master data, prices, condition data administration
- Calculation and preparation of credit notes for bonus, prices and penalties, commission payments and stock returns
- Initiation of debit and credit notes for commercial claims
- Coordination between customers, customer service and sales
- Support close customer relation management within boundaries set by compliance

## Requisitos

- Commercial apprenticeship with professional experience or academic degree in business administration, marketing or similar qualification
- Customer-oriented work
- Self-Organization
- Negotiation skills
- Able to work in cross functional teams
- Fluent German and English language skills, both in spoken and written

## O que oferecemos

The well-being of our employees is important to us. That's why we offer exciting career prospects and support you in achieving a good work-life balance with additional benefits such as:

- Training opportunities
- Mobile and flexible working models
- Sabbaticals
- and much more...

Sounds interesting for you? [Click here to find out more.](#)

Ready to drive with Continental? Take the first step and fill in the online application.

## Quem somos

Continental develops pioneering technologies and services for



Identificação da vaga  
**REF96103T**

Área funcional  
**Marketing and Sales**

Local  
**Budapest**

Nível de liderança  
**Leading Self**

Modalidade de trabalho  
**Hybrid Job**

Pessoa jurídica  
**ContiTech Rubber Industrial Kft.**

sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent, and affordable solutions for vehicles, machines, traffic and transportation. In 2023, Continental generated sales of €41.4 billion and currently employs around 200,000 people in 56 countries and markets.

Guided by the vision of being the customer's first choice for material-driven solutions, the ContiTech group sector focuses on development competence and material expertise for products and systems made of rubber, plastics, metal, and fabrics. These can also be equipped with electronic components in order to optimize them functionally for individual services. ContiTech's industrial growth areas are primarily in the areas of energy, agriculture, construction, and surfaces. In addition, ContiTech serves the automotive and transportation industries as well as rail transport.