

Sales Operations IEMEA, E-Commerce Manager CTTR

Your tasks

Your tasks

- Defines and ensures all eCommerce activities for the segment in alignment with the segment's strategy to achieve targeted results.
- Develops the specific eCommerce strategy, creates concepts, plans, and executes the resulting Digital Roadmap for ContiTech Industrial Solutions EMEA/Distribution segment from planning to go-live.
- Analyzes eCommerce and digitalization market trends and competition activities to provide guidance for own development activities
- Defines webshop upgrades and improvements based on customer feedback, industry best practices
- Execute customer trainings, Onboarding, engagement on the webshop internally & externally
- Maintains the timeliness and accuracy of material data for the webshop
- Participation and contribution to segment, Business Area or Corporate e-Commerce projects

Your profile

Your profile

- Minimum bachelor degree, with professional experience in e-Commerce, IT, online marketing or commercial management
- Minimum 3 years experienced in areas such as eCommerce or business
- Project management experience in major projects, especially in international business environment
- Intercultural sensitivity is a must - work in and with international teams several years
- Fluent German and English language skills, both in spoken and written

Our offer

- **The 13th salary** - Paid once a year, in December;
- **Meal tickets** - With a value of 40 Ron;
- **Hybrid schedule** - Work-life balance is important, so we offer a flexible schedule. Please agree on this with your superior;
- **Private Health Insurance** - Health is the most important, so we offer you a medical subscription through Signal Iduna;
- **Referral bonuses** - We encourage colleagues to refer new candidates to us and, at the same time, to get the chance to receive a bonus;
- **Bookster** - Feed your body and your mind. You can borrow books and



Job ID

REF94289T

Field of work

Marketing and Sales

Location

Timișoara

Leadership level

Leading Self

Job flexibility

Hybrid Job

Legal Entity

ContiTech Thermopol Romania S.R.L.

you'll receive them at the office;

- **Sports benefits**- It's important to stay active, so we offer you the 7Card;
- **Discounts at our partners** – We collaborate with different vendors, and we receive discounts for various products/ services like rubbers, restaurants, kindergartens, etc;
- **System for Rewarding Improvement Ideas** – We have an internal improvement program (Continental Idea Management) that gives you the opportunity to come up with ideas and to be honored with an attractive bonus (this is established by the CIM team according to your improvement idea);
- **Happy days** – If you or your child is getting married, or you become a parent, you receive some extra free days;
- **Life events celebration** - If your family is growing, we praise your newborn with a bonus;
- **Unfortunate events** - In case of unhappy events in your life, we support you by offering you free days and financial support (handled on a case-by-case basis);
- **Extra vacation days** – You begin with 22 vacation days/year, and starting with the 3rd year with us, we offer you 1 more day of vacation and, afterward from 2 to 2 years you'll get one more extra day (the maximum you can achieve is 29);
- **Transport from the Timisoara area** – You can choose to come with the bus provided by the company if you'll work from the plant location/office;
- **Professional development** - Many opportunities to develop yourself within the company;
- **Diversity and multicultural mindset** - We encourage you to join us no matter who, where, or what you are. We have colleagues from different nations and a variety of languages are spoken in our company.

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About us

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2021, Continental generated sales of €33.8 billion and currently employs more than 190,000 people in 58 countries and markets. On October 8, 2021, the company celebrated its 150th anniversary.

The ContiTech group sector develops and manufactures, for example, cross-material, environmentally friendly and intelligent products and systems for the automotive industry, railway engineering, mining, agriculture and other key industries. Guided by the vision of “smart and sustainable solutions beyond rubber,” the group sector draws on its long-standing knowledge of the industry and materials to open up new business opportunities by combining various materials with electronic components and individual services.