

# Market Controller

## Descrição da função

Control, evaluate and assure profitability for assigned channels and BA's. Calculate, control and analyze Logistic Costs.

### Market Controlling Tasks

- Evaluate, estimate and upload monthly PLT sales Forecast.
- Create, evaluate and adjust PLT sales Budget + B-Chart Fill-up + Explanations.
- Evaluate at CMC o. Std. all proposals and commercial actions for assigned channels.
- Simulate P&L (EBIT / RoS Level) when required for assigned channels.
- Review and approve commercial policy actions.
- Sales Incentive Bonus Program Target valuation for assigned channels.
- Annual commercial policy review and impact estimation.
- Review and analyze monthly P&L Statement and provide comments to management.
- PLT Business Plan Support and analysis

### Logistic Controlling Task.

- Create, evaluate and track Logistic Cost Efficiency KPIs.
- Handling Cost accrual and release based on Logistic Input and AP Postings
- Review and clean-up of inventory transitory accounts.
- Maintain and review Logistic Dashboard.

## Requisitos

**Academic background:** Bachelor degree at Finance, Economics or related

**Advanced English level: B2**

**Strong skilled,** with at least 3 years of experience in

- Financial Data Analysis
- Budget and Forecast
- Financial Planning
- SAP applications
- Advanced Excel & Power BI level

## O que oferecemos

Continental we are committed to building an inclusive and discrimination-free ecosystem in Mexico, these principles are rooted in our corporate philosophy and culture. Therefore, it is totally forbidden to request a pregnancy or HIV test as part of our selection processes.

#LI-AT1At



Identificação da vaga  
**REF93952C**

Área funcional  
**Finance and Controlling**

Local  
**Querétaro**

Nível de liderança  
**Leading Self**

Modalidade de trabalho  
**Hybrid Job**

Contato  
**Azael Terrones**

Pessoa jurídica  
**Continental Tire de México, S. de R.L. de C.V.**

Ready to drive with Continental? Take the first step and fill in the online application.

## **Quem somos**

**Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2022, Continental generated sales of €39.4 billion and currently employs around 200,000 people in 57 countries and markets.**