

Coordinador de Demanda y Abastecimiento

Your tasks

Location: Quito, Ecuador (Hybrid)

Team Scope: Hybrid team based in Ecuador and Brazil

Reports to: Demand & Supply Planning Manager South America

We are looking for an experienced **Demand & Supply Planning Coordinator** to lead and coordinate a hybrid team responsible for demand forecasting, production planning, and international sourcing across South America. This role plays a key part in ensuring optimal inventory levels across all market warehouses in the region, balancing service level, cost efficiency, and business growth.

Key Responsibilities

- Supervise and develop a hybrid Demand & Supply Planning team located in Ecuador and Brazil, fostering collaboration, accountability, and high performance.
- Lead the demand forecasting process for South American markets, ensuring accuracy and alignment with commercial, marketing, and finance teams.
- Translate demand plans into feasible supply and production plans for **two regional manufacturing plants**.
- Manage import planning from global manufacturing sites, coordinating lead times, capacities, and logistics constraints.
- Ensure optimal inventory levels across all regional warehouses, avoiding excess stock, obsolescence, and stock-outs.
- Monitor key supply chain KPIs such as forecast accuracy, service level, inventory turnover, and production adherence.
- Identify risks and opportunities related to demand variability, capacity constraints, and supply disruptions, proposing mitigation plans proactively.
- Act as a key interface between Supply Chain, Manufacturing, Commercial, and Logistics teams.
- Support continuous improvement initiatives in demand planning, supply planning, and S&OP processes.
- Prepare and present analysis, scenarios, and recommendations to the Demand & Supply Planning Manager and regional stakeholders.
- Take a leadership role in S&OP and S&OE process



Job ID

REF92531G

Location

Quito

Leadership level

Leading People

Job flexibility

Hybrid Job

Legal Entity

Continental Tire Andina S.A.

Your profile

- Bachelor's degree in Engineering, Business Administration, Supply Chain, or related fields.
- Proven experience in demand planning, supply planning, or production planning within a multinational or regional environment.
- Previous experience leading or supervising teams, preferably in a hybrid or multi-country setup.
- Strong knowledge of forecasting methodologies, inventory management, and production planning.
- Experience with ERP systems (e.g., SAP) and advanced Excel skills; knowledge of planning tools is a plus.
- Ability to work with cross-functional and multicultural teams across South America.
- Strong analytical, communication, and stakeholder management skills.
- Fluent English is required; Spanish is mandatory; Portuguese is a strong advantage.
- AI, Machine learning, Power BI are also advantage.
- Available for business travels.

Our offer

Ready to drive with Continental? Take the first step and fill in the online application.

About us

Continental develops pioneering technologies and services for the sustainable and connected mobility of people and their goods. Founded in 1871, the technology company provides safe, efficient, smart and affordable solutions for vehicles, machinery, traffic and transportation. In 2021, Continental generated sales of €33.8 billion and currently employs more than 190,000 people in 58 countries and markets. On October 8, 2021, the company celebrated its 150th anniversary. With its premium portfolio of the division of cars, trucks, buses, two-wheelers and special tires, the Tires sector of the group provides innovative solutions in the area of tire technology. Smart products and services related to tires and the promotion of sustainability complete the product portfolio. For specialized dealers and fleet managers, the Tires sector offers digital tire monitoring and management systems, in addition to other services, with the objective of guaranteeing the operation of fleets and increasing their efficiency. With the supplied tires, Continental makes a significant contribution to safe, efficient and environmentally

friendly mobility.

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