

Business Development Officer Southeast Europe (SEE) - Tires

Your tasks

- Develop and coordinate activities that support Business Development, eCommerce and eBusiness solutions, ensuring alignment with strategic objectives;
- Act as a trusted advisor for internal teams and external partners on Business Development, eCommerce and eBusiness topics;
- Lead / steer and support regional roll-outs of selected digital applications, ensuring smooth implementation and adoption;
- Collaborate across functions (Sales, Marketing, Finance, MDM) to validate and integrate strategic goals into operational plans;
- Facilitate knowledge sharing within the organization through training sessions, meetings, and presentations in area of Business Development, eCommerce and eBusiness solutions;
- Monitor and report on project progress, providing clear updates to management and stakeholders;
- Ensure readiness for change by maintaining transparent communication and planning across the region;
- Maintain strong connections with central teams and relevant stakeholders to align on priorities and share best practices.

Your profile

- 13th salary;
- Performance bonus;
- Christmas & Easter bonus;
- Seniority bonus;
- Flexible working time;
- Competitive salaries & benefits;
- Health & wellness (Life Assurance, Private Health and Dental Insurance, Sport activities, Canteen, 24/7 Helpline with Psychologists etc.);
- Different discounts (tires, glasses, medical, shopping, etc.);
- Relocation bonus for non-Timisoara Residents;
- Professional development opportunities (in Technical and Leadership Areas);
- International Work Environment & Traveling Opportunities.

Our offer

Ready to drive with Continental? Take the first step and fill in the online application.

About us

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and



Job ID
REF92477J

Field of work
Marketing and Sales

Location
Timișoara

Leadership level
Leading Self

Job flexibility
Hybrid Job

Legal Entity
S.C. Continental Automotive Products S.R.L.

affordable solutions for vehicles, machines, traffic and transportation. In 2024, Continental generated sales of €39.7 billion and currently employs around 190,000 people in 55 countries and markets.

With its premium portfolio in the car, truck, bus, two-wheel and specialty tire segment, the Tires group sector stands for innovative solutions in tire technology. Intelligent products and services related to tires and the promotion of sustainability complete the product portfolio. For specialist dealers and fleet management, Tires offers digital tire monitoring and tire management systems, in addition to other services, with the aim of keeping fleets mobile and increasing their efficiency. With its tires, Continental makes a significant contribution to safe, efficient and environmentally friendly mobility.