

Global Category Lead ContiTech Industrial & Engineering Services - CTBC

Your tasks

- **PURCHASING STRATEGY:** Development and implementation of **Purchasing Strategies** in alignment with all respective stakeholders.
- **SOURCING PROJECTS:** Push and guide the identification, initiation and tendering of **global and regional Projects** in cooperation with our internal Customers and the respective purchasing responsible functions (e. g. Regional Categories, Sourcing Centers, etc.).
- **LEADING: Managing the Regional roles** assigned to that position based on the leadership principles of ContiTech.
- **POOLING & SUPPLIER REDUCTION:** Push the Execution of Market Intelligence studies and ensure the ideal balance of **Competition and Pooling** through supplier reduction to achieve a maximum cost reduction contribution and best possible synergy effects.
- **SUPPLIER RELATIONSHIP MANAGEMENT:** Prioritize the development and promotion of **Global Strategic Suppliers** based on our requirements (SRM, Sustainability, Quality). Support Strategic Supplier Meetings helping to achieve additional benefits in the future.
- **CONTRACTS:** Target on increasing number of favorable **Global and Regional Price and Framework Agreements** in legal, logistical and commercial terms in close alignment with stakeholders and assure the implementation in respective regions.
- **KPI's:** Define, implement and track relevant **KPI's** on a global scale according to the ContiTech Target & KPI settings and process.
- **COMPLIANCE:** Ensure **Compliance** with Business Partner Code of Conduct, Continental Ethics and Values and all Corporate Guidelines.



Job ID
REF91767E

Location
Timișoara

Leadership level
Leading People

Job flexibility
Hybrid Job

Legal Entity
ContiTech Thermopol Romania S.R.L.

Your profile

Qualifications

Academic degree in business administration, engineering or comparable qualification

- Minimum 5 years of professional experience in Purchasing of large companies with international background, preferably in technical purchasing (NPM area) with verifiable success

- Experience in project management
- Leadership experiences mandatory
- Knowledge of MS Office tools as well as in SAP R/3 and World Class Sourcing Platforms
- Excellent communication skills, both verbal and written, in English are essential.
- Proficiency in German is considered a strong asset.
- Further languages beneficial (e. g., Spanish, Chinese)
- Affinity for cooperation with people and intercultural competences
- Strong negotiating skills, persuasion and communication skills
- Ability to work under pressure, driving execution
- Creativity, reliability, integrity, teamwork, operates with global perspective
- Willingness to travel worldwide

Our offer

What we offer:

- What we offer :
- Integration Program in a professional, young & dynamic team;
- A mentor for your learning period;
- Recommendation Bonuses for new team members;
- Flexible working hours for your studies.

Wellbeing:

- Health & Wellness (Private Health Insurance, Life Insurance, Sport activities etc.);
- Different discounts (glasses, tires, medical, shopping);
- In-house restaurant & coffee corners.

Ready to drive with Continental? Take the first step and fill in the online application.

About us

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2023, Continental generated sales of €41.4 billion and currently employs around 200,000 people in 56 countries and markets.