

Business Development Officer Southeast Europe (SEE)

工作职责

- Develop and coordinate activities that support Business Development, eCommerce and eBusiness solutions, ensuring alignment with strategic objectives.
- Act as a trusted advisor for internal teams and external partners on Business Development, eCommerce and eBusiness topics.
- Lead / steer and support regional roll-outs of selected digital applications, ensuring smooth implementation and adoption.
- Collaborate across functions (Sales, Marketing, Finance, MDM) to validate and integrate strategic goals into operational plans.
- Facilitate knowledge sharing within the organization through training sessions, meetings, and presentations in area of Business Development, eCommerce and eBusiness solutions
- Monitor and report on project progress, providing clear updates to management and stakeholders.
- Ensure readiness for change by maintaining transparent communication and planning across the region.
- Maintain strong connections with central teams and relevant stakeholders to align on priorities and share best practices.

职位要求

- University or High School at Economical, Engineering or Technical Subject preferred (or equivalent experience)
- Several years experience in Sales and / or Marketing and / or Business Development
- Experience in Project Management
- Strong coordination skills and leading by example-mentality
- Experience in Business Development preferred
- Good communication-, negotiation- and ownership skills and high level of pro-activity
- Process knowledge (Business, IT in the area of sales and distribution)
- Analytical capabilities and ability to see the big picture
- Leading Self
- Intercultural knowledge
- Experience of working in or with other cultures, e.g. by working for an international company
- High degree of service and customer orientation, self-motivation
- Fluent English
- Travel up to 10%

我们可以提供

What we offer:

- Multinational background
- Hybrid work with Home Office
- Competitive salary and other benefits



职位号码

REF91459P

工作职能

项目管理

所在地

Budaörs

领导力级别

个人贡献者

工作场所灵活度

混合式办公

法律实体名称

Continental Hungaria Kft.

- Long-term development opportunities within a company with a stable background

Ready to drive with Continental? Take the first step and fill in the online application.

关于我们

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2024, Continental generated preliminary sales of €39.7 billion and currently employs around 190,000 people in 55 countries and markets.

Tire solutions from the **Tires group sector** make mobility safer, smarter, and more sustainable. Its premium portfolio encompasses car, truck, bus, two-wheel, and specialty tires as well as smart solutions and services for fleets and tire retailers. Continental has been delivering top performance for more than 150 years and is one of the world's largest tire manufacturers. In fiscal 2024, the Tires group sector generated sales of 13.9 billion euros. Continental's tire division employs more than 57,000 people worldwide and has 20 production and 16 development sites.