

Sales Coordination Automotive Interior

Descrição da função

- Verify and execute the internal acquisition process from an administration point of view with focus on Quality standards and rules, sales conditions (e.g. price, warranty, payment terms etc), data entry of purchase orders in SAP.
- Management of trial and pre-serial orders
- Support project team during serial implementation and change management.
- Ensure data and acquisition documents are archived
- Support Key Account Manager with administrative tasks by Sales Planning (Budget and Forecast) process, Business Plan creation and Claim Management
- Manage Customer accounts with high responsibility regarding financials: payment terms, credit limits, overdues etc.
- Support Key Account Manager in collection of information about markets and competitors (market trends and prices)
- Maintain business partner and customer relationship on comparable level and be "the voice of the Customer" and represent Continental in front of the customer
- Facilitates communication between internal and external business partners.
- Ensures that agreed processes are strictly followed (internally and externally - related to customer processes/forms

Requisitos

- Degree in technical, science or business studies or similar qualification
- Minimum of 5 years professional experience
- Sales or SCM expertise required
- International project management experience for major projects required
- Language skills: fluent in English, intermediate in German

O que oferecemos

FIX term contract: until end of 2027

We want our employees to do well with us. That's why we offer them not only an exciting job in an international technology group, but also numerous additional offers such as flexible and hybrid working, sabbaticals and other benefits.

Ready to drive with Continental? Take the first step and fill in the online application.

Quem somos



Identificação da vaga
REF91100J

Área funcional
Marketing and Sales

Local
Szeged

Nível de liderança
Leading Self

Modalidade de trabalho
Hybrid Job

Pessoa jurídica
ContiTech Rubber Industrial Kft.

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2021, Continental generated sales of €33.8 billion and currently employs more than 190,000 people in 58 countries and markets.

The ContiTech group sector develops and manufactures, for example, cross-material, environmentally friendly and intelligent products and systems for the automotive industry, railway engineering, mining, agriculture and other key industries. Guided by the vision of “smart and sustainable solutions beyond rubber,” the group sector draws on its long-standing knowledge of the industry and materials to open up new business opportunities by combining various materials with electronic components and individual services.