

Sales Operations Segment DIST, Off Highway/Rail

Responsabilități

- Central contact for administrative sales tasks internally and externally. e.g. Offer creation, bonus payments, Price & discount request, Product & logistic data, Product and marketing request
- Creation of sales, Group contribution margin, customer reportings
- Coordination and implementation of sales supporting activities
- Commercial claim handling
- Implements customer master data, prices, condition data administration
- Calculation and preparation of credit notes for bonus, prices and penalties,
- Initiation of debit and credit note requests for commercial claims
- Coordination between customers, customer service and sales
- Support close customer relation management within boundaries set by compliance

Cerințe

- Commercial apprenticeship with professional experience or academic degree in business administration, marketing or similar qualification
- Customer-oriented work
- Self-Organization
- Negotiation skills
- Able to work in cross functional teams
- English and german language skills in spoken and written

Oferta noastră

Skill of german language highly appreciated

Fix-term contract

Ready to drive with Continental? Take the first step and fill in the online application.

Despre noi

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent, and affordable solutions for vehicles, machines, traffic, and transportation. In 2022, Continental generated sales of €39.4 billion and currently employs around 200,000 people in 57 countries and markets.

As an engineering and production partner, Continental Engineering Services (CES) develops customized solutions for technologically challenging tasks in automotive and industrial industries.



Job ID
REF90413P

ID poziție
Marketing & Vânzări

Domeniul de activitate
Budapest

Nivelul de Leadership
Leading Self

Flexibilitatea programului de lucru
Hybrid Job

Persoană juridică
ContiTech Rubber Industrial Kft.

Become a part of a strong team and help us ensure that future mobility becomes more user-friendly, drive-efficient, safe, and comfortable.