

Sales Operations Segment DIST, Off Highway/Rail

Tus actividades

- Central contact for administrative sales tasks internally and externally. e.g. Offer creation, bonus payments, Price & discount request, Product & logistic data, Product and marketing request
- Creation of sales, Group contribution margin, customer reportings
- Coordination and implementation of sales supporting activities
- Commercial claim handling
- Implements customer master data, prices, condition data administration
- Calculation and preparation of credit notes for bonus, prices and penalties,
- Initiation of debit and credit note requests for commercial claims
- Coordination between customers, customer service and sales
- Support close customer relation management within boundaries set by compliance

Tu perfil

- Commercial apprenticeship with professional experience or academic degree in business administration, marketing or similar qualification
- Customer-oriented work
- Self-Organization
- Negotiation skills
- Able to work in cross functional teams
- English and german language skills in spoken and written

Lo que ofrecemos

Skill of german language highly appreciated

Fix-term contract

Ready to drive with Continental? Take the first step and fill in the online application.

Acerca de nosotros

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent, and affordable solutions for vehicles, machines, traffic, and transportation. In 2022, Continental generated sales of €39.4 billion and currently employs around 200,000 people in 57 countries and markets.

As an engineering and production partner, Continental Engineering Services (CES) develops customized solutions for technologically challenging tasks in automotive and industrial industries.



Job ID
REF90413P

Área de trabajo
Marketing y Ventas

Ubicación
Budapest

Nivel de liderazgo
Autoliderazgo

Flexibilidad laboral
Trabajo Híbrido

Unidad jurídica
ContiTech Rubber Industrial Kft.

Become a part of a strong team and help us ensure that future mobility becomes more user-friendly, drive-efficient, safe, and comfortable.