

Sr Planning Manager

Your tasks

HOW YOU WILL MAKE AN IMPACT

Responsible for the overall Market Demand, S&OP and Marketing Intelligence activities. Leads the creation of the Strategy plan, budget process and demand plan for the market. Provides monthly USTMA data and forecast. Provides continuous updates on the demand requirements to production and Supply Chain.

Engaging senior leaders in consensus demand plan, forecast metrics, and the S&OP process



Job ID

REF89849B

Field of work

Marketing and Sales

Location

Fort Mill

Leadership level

Leading Leaders

Job flexibility

Hybrid Job

Legal Entity

Continental Tire the Americas, LLC

- **Creates overall demand forecast with VP of Sales, Directors of Sales, Director of Operations, and Demand Planner**
 - Responsible for leading the forecasting process to meet business objectives.
 - Provides monthly forecast vs. sales comparison
 - Creates a concenses based forecast on a monthly basis,
 - Customer Collaboration Process: Oversees the CPFR process with customers: Customer Planning, Forecasting
- **Leads the S&OP - Sales & Operations Planning**
 - Manage the development, administration and implementation of the detailed sales and operations planning process to provide sales management an accurate and long-term planning solutions based on current supply
 - Coordinate the market demand with Supply Chain, Production, Sales, and Operations
 - Coordinate with cross-functional business units (Sales/Marketing/Support/Finance/Sales Operations) to achieve overall delivery against the agreed timeline and objectives. Communicate results continuously to all stakeholders
- **Strategic Planning**
 - Area of responsibility: RE-PLT US Market
 - Organize the 5-year Strategic planning process
 - Lead the annual budgeting process
 - Manage the RICP Process
 - Coordinate the system implementation of 5-year strategic planning, budget and RICP data
- **System**
 - Analyze daily inventory vs. forecasted amount to ensure high fill rate
 - Communicate stocking levels on a monthly basis to sales
 - Manage the uploads of data to SAP/APO forecasting module
- **MISC.**
 - Additional tasks or projects as business needs require

SG 13

Your profile

WHAT YOU BRING TO THE ROLE

- Bachelor's Degree in Business, Operations or related field
- 10+ years of relatable professional business experience
- 5+ years of project management experience with at least leading 1 project and 1 major project involving a significant impact of the business
- International or highly matrixed organizational experience
- Advanced level forecasting and planning knowledge
- Experience in demand planning models and tools
- Expert level analytical and communication skills
- Expert level excel skills
- Travel up to 25% travel when needed
- Internal qualified candidates will meet internal guidelines for this executive level role:
 - 18+ months experience of leading people and/or projects
 - Completed a DCfEL within the last 5 years, if not, must be complete before a promotion to SG 13
- Legal authorization to work in the U.S. is required. Continental is only able to offer visa support for internal individuals who currently hold an existing valid employment visa
- Can pay a relocation package

ADDITIONAL WAYS TO STAND OUT

- 5+ years leadership experience in managing a Demand Planning and Operations team
- 3-5+ years of experience leading people
- 18+ months working internationally, cross functionally and/or cross organizationally

Our offer

THE PERKS

- Immediate Benefits
- Robust Total Rewards Package
- Paid Time Off
- Volunteer Time Off
- Tuition Assistance
- Employee Discounts, including tire discounts
- Competitive Bonus Programs
- Employee 401k Match
- Diverse & Inclusive Work Environment with 20+ Employee Resource groups.
- Hybrid Work
- Employee Assistance Program
- Future Growth Opportunities, including personal and professional
- And many more benefits that come with working for a global industry leader!

EEO-Statement:

EEO / Disabled / Protected Veteran Employer. Continental offers equal employment opportunities to all qualified individuals, without regard to unlawful consideration to race, color, sex, sexual orientation, gender identity, age, religion, national origin, disability, veteran status, or any

other status protected by applicable law. In addition, as a federal contractor, Continental complies with government regulations, including affirmative action responsibilities for qualified individuals with a disability and protected veterans, where they apply. To be considered, you must apply for a specific position for which Continental has a current posted job opening. Qualifying applications will be considered only for the specific opening(s) to which you apply. If you would like to be considered for additional or future job openings, we encourage you to reapply for other opportunities as they become available. Further, Continental provides reasonable accommodations to qualified individuals with a disability. If you need assistance in the application process, please reply to Careers@conti-na.com or contact US Recruiting at 800-821-2727. This telephone line and email address are reserved solely for job seekers with disabilities requesting accessibility assistance or an accommodation in the job application process. Please do not call about the status of your job application, if you do not require accessibility assistance or an accommodation. Messages left for other purposes, such as following up on an application or non-disability related technical issues, will not receive a call back.

Ready to drive with Continental? Take the first step and fill in the online application.

About us

Continental is a leading tire manufacturer and industry specialist. Founded in 1871, the company generated sales of €39.7 billion in 2024 and currently employs around 95,000 people in 54 countries and markets.

Tire solutions from the **Tires group sector** make mobility safer, smarter, and more sustainable. Its premium portfolio encompasses car, truck, bus, two-wheel, and specialty tires as well as smart solutions and services for fleets and tire retailers. Continental has been delivering top performance for more than 150 years and is one of the world's largest tire manufacturers. In fiscal 2024, the Tires group sector generated sales of 13.9 billion euros. Continental's tire division employs more than 57,000 people worldwide and has 20 production and 16 development sites.