

# Global Category Lead - Conveyor Belts Fabrics

## Náplň práce

Responsibility of Global Lead buyer for Conveyor belt fabrics used in Reinforcements. Drives the definition of the supply strategy and negotiates with suppliers to achieve best market conditions.

### 1. Develop a material and supplier strategy

Conduct market analysis including scanning new suppliers

Drive the strategy definition process with cross-functional partners

Document and implement the strategy in all BAs worldwide

Conduct supplier evaluation and reflect its result into supplier strategy

### 2. Negotiation

Drive negotiations to constantly improve the cost situation of ContiTech with the support of cross-functions

Develop new sourcing markets and a global bundle opportunity cross all BAs

Develop and execute state of the art negotiation concepts

Negotiate non conformance cost with suppliers

Support re-design or the cost saving activities

Drive improvement programs with suppliers

### 3. Contract Management

Ensure fulfillment of all necessary requirements by negotiating and concluding legally binding contracts with the respective suppliers

Ensure the supplier contracts to be documented and issued on time

Support of material price planning and definition of forecasts for annual rebates and material price deviations

Ensuring short- mid- and long-term material supply of all related production facilities under consideration of optimized cost, quality and technological aspects



ID pozície  
**REF89774C**

Miesto práce  
**Badh Khalsa**

Úroveň vedenia ľudí  
**Leading Self**

Flexibilita  
**Hybrid Job**

Právnická osoba  
**ContiTech India Pvt. Ltd.**

Internal and external correspondence for the area of responsibility,  
close communication with production, R&D and quality department

#### 4. Projects Development

Leading ad-hoc projects Globally or per BA related to Reinforcements

Leading Cost-out projects, shortages and crisis management relating  
to Reinforcements

#### 5. Material Escalation

Secure the supplies of production material on time

Support plants in respect of procurement or other related topics

### **Profil kandidáta**

- Experience Rubber Industry and Reinforcements;
- Good communication, problem solving, critical analysis, sense of urgency, results orientation.
- Diploma in Textiles, Bachelor Degree or higher or adequate long term professional experience
- 15 or more years of professional experience in Purchasing or other relevant functions
- experienced in international cultures and business environment, worked in international Teams for minimum 3 years

### **Čo ponúkame**

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### **O nás**

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and

affordable solutions for vehicles, machines, traffic and transportation. In 2022, Continental generated sales of €39.4 billion and currently employs around 200,000 people in 57 countries and markets.