

Global Category Manager (m/f/d) - Raw Materials

Jūsų užduotys

Category Strategy:

- Build up and maintain portfolio strategy in line with the BA needs and define a well balanced portfolio to minimize risk, to ensure flexibility, to get an advantage position on the supplier market.
- Define, deliver and update a Sourcing List.
- Identify and onboard new potential suppliers where the need is identified
- Identify any value improvement activities and steer implementation.
- To present and align the strategies with BA stakeholders

Commercial:

- To handle all negotiations at the Category Supplier
- To negotiate and maintain necessary global contracts
- To support Advance Purchasing with complex / difficult negotiations
- Manage suppliers in representation of the BA

Escalation Support:

- Support Region Purchasing for Quality, Supply and Commercial escalation
- Trouble shooting: Support the plants as next escalation level in case of supply problems (quality or delivery)

Reporting:

- Share market situation with stakeholders
- To report Categories performance in regular base
- Forecast expected price development

Reikalavimai

- Bachelor degree; in exceptional cases an equivalent professional experience
- At least several years in Purchasing, thereof a few years in automotive
- Strong Purchasing Portfolio Handling (Strategy, Supplier List, Market Know How, Portfolio Analysis, Forecast) & Contracting
- Negotiation experience : RFQ, Offer analyze and comparison, Negotiation
- Risk Management Claim, Finance, Legal
- Ability to work within a remote team
- Project Management experience is a plus
- Functional or project leadership experience is a plus
- Several years exposure to international business
- Experience of living abroad is a plus
- Fluent English and good German language skills is a plus (written and spoken)
- Business trip to be expected (up to 30% of working time max)



Darbo ID
REF89515E

Darbo sritis
Pirkimas

Vieta
Leça do Balio

Lyderystės lygis
Leading Self

Darbo laiko lankstumas
Hybrid Job

Juridinis asmuo
OESL Automotive Services Lda

Mes siúlome

- **Compensation package** - 14th salaries plus performance bonus
- **Lunch Allowance** - in line with local regulation
- **Flexibility** - Flexible schedule, hybrid work.
- **Home-Office** - Employees received 1,00€ net for each Home-Office day, paid monthly.
- **Work Abroad** - Possibility to work abroad within the EU for 20+20 days per year (two different countries).
- **Vacation days** - 22 days per year + 3 extra days the following year (considering absenteeism). Seniority days added starting from 3 years in the company.
- **Referral Bonus** - A bonus of 500€ or 750€ (depending on the seniority of the candidate) is paid for each referral.

Ready to drive with Continental? Take the first step and fill in the online application.

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About the Company - OESL

Original Equipment Solutions (OESL) is emerging as a stand-alone global leader in the automotive sector, with over 17,000 employees and €2 billion in annual sales. Operating in 15 countries across 35 locations, including technology centers, OESL will build on Continental's rich legacy to deliver high-quality parts to major OEMs and commercial vehicle customers worldwide.

Why Join OESL ?

- **Greater Impact:** Take part in shaping the future of a dynamic organization, with the opportunity to bring ideas to life and reap significant professional rewards
- **Growth and Innovation:** Work in a fast-moving, environment that encourages innovation and offers opportunities for continuous growth and expanding your skill set
- **Creative Space:** Experience the entrepreneurial spirit of a start-up culture within a global organization, enjoying both the creative freedom and the responsibility needed to thrive in modern working environments
- **Tight-Knit Team:** Join a highly collaborative team where individuals have the power to shape their work, make meaningful contributions, and drive collective success