

# Global Category Manager (m/f/d)

## Responsabilități

### CATEGORY STRATEGY :

- Build up and maintain a portfolio strategy in line with the BA needs and define a well-balanced; portfolio to minimize risk, to ensure flexibility, and to get an advantageous position on the supplier market;
- Define, deliver, and update a Sourcing List;
- Identify and on-board new potential suppliers where the need is identified;
- Identify any value improvement activities and steer implementation;
- To present and align the strategies with BA stakeholders;

### COMMERCIAL:

- To handle all negotiations with the Category Supplier;
- To negotiate and maintain necessary global contracts;
- To support Advance Purchasing with complex/difficult negotiations;
- Manage suppliers in the representation of the BA;

### ESCALATION SUPPORT:

- Support Region Purchasing for Quality, Supply, and Commercial escalation;
- Conduct a Market Survey for the category Investment in his/her Region;
- Troubleshooting: Support the plants as the next escalation level in case of supply problems (quality or delivery);

### REPORTING:

- Share the market situation with stakeholders;
- To report the Categories' performance on a regular basis;
- Forecast expected price development.

## Cerințe

- Bachelor's degree; in exceptional cases, an equivalent professional experience;
- At least 3 years in Purchasing, at least 1 year in automotive;
- Strong Purchasing Portfolio Handling (Strategy, Supplier List, Market Know How, Portfolio Analysis, Forecast) & Contractualization;
- Negotiation experience: RFQ, Offer analysis and comparison, Negotiation;
- Risk Management Claim, Finance, Legal;
- Ability to work within a remote team;
- Project Management experience is a plus;
- Functional or project leadership experience is a plus;



Job ID  
**REF89436Q**

ID poziție  
**Achiziții**

Domeniul de activitate  
**Leça do Balio**

Nivelul de Leadership  
**Leading Self**

Flexibilitatea programului de lucru  
**Hybrid Job**

Persoană juridică  
**OESL Automotive Services Lda**

- At least 3 years of exposure to international business;
- Experience of living abroad is a plus;
- Willingness to travel about 30% of the time.

## Oferta noastră

- **Compensation package** - 14th salaries plus performance bonus
- **Lunch Allowance** - in line with local regulation
- **Flexibility** - Flexible schedule, hybrid work.
- **Home-Office** - Employees received 1,00€ net for each Home-Office day, paid monthly.
- **Work Abroad** - Possibility to work abroad within the EU for 20+20 days per year (two different countries).
- **Vacation days** - 22 days per year + 3 extra days the following year (considering absenteeism). Seniority days added starting from 3 years in the company.
- **Referral Bonus** - A bonus of 500€ or 750€ (depending on the seniority of the candidate) is paid for each referral.

Ready to drive with Continental? Take the first step and fill in the online application.

## Despre noi

### About the Company - OESL

**Original Equipment Solutions (OESL)** is emerging as a stand-alone global leader in the automotive sector, with over 17,000 employees and €2 billion in annual sales. Operating in 15 countries across 35 locations, including technology centers, OESL will build on Continental's rich legacy to deliver high-quality parts to major OEMs and commercial vehicle customers worldwide.

### Why Join OESL ?

- **Greater Impact:** Take part in shaping the future of a dynamic organization, with the opportunity to bring ideas to life and reap significant professional rewards
- **Growth and Innovation:** Work in a fast-moving, environment that encourages innovation and offers opportunities for continuous growth and expanding your skill set
- **Creative Space:** Experience the entrepreneurial spirit of a start-up culture within a global organization, enjoying both the creative freedom and the responsibility needed to thrive in modern working environments
- **Tight-Knit Team:** Join a highly collaborative team where individuals have the power to shape their work, make meaningful contributions, and drive collective success