

Technical Customer Lead Volvo Trucks Original Equipment Solutions (m/f/diverse) - REF89424Y

Náplň práce

We are looking for you to support our Business Area Original Equipment Solutions (OESL) as Technical Customer Lead for Volvo Trucks. In this role, you serve as the central technical interface, primary technical point of contact, and escalation level for all application engineering matters concerning the customer Volvo Trucks.

Your role will include the following tasks:

- Coordination of application engineering activities within segments or cross segments for the customer Volvo Trucks
- Set up and maintain close relationship to technical departments of Volvo Trucks and their key players
- Provide technical support and consultation to assigned customers Volvo Trucks regarding all OESL solutions
- Monitor technical customer strategy and relevant market/technology developments and proactively feed information and customer requirements to R&D and Application Engineering
- Actively contribute in creation and execution of customer strategy with technical customer roadmap, white spot analysis, etc.
- Be the expert for customer specific requirements and negotiate technical customer specifications
- Develop design concepts, proposals and solutions and present them to the customer
- Leadership of technical aspects during acquisition and quotation phase
- Evaluate feasibility of customer requests as part of a cross functional team
- Support Quality teams in customer related quality complaint analyses and resolutions
- Support Operations teams on-demand by participation in cost reduction projects
- Act as project manager for assigned projects

Applications from severely disabled persons are welcome.

Profil kandidáta

- Academic degree in engineering, natural sciences or comparable fields
- Longterm experience in the automotive industry, especially in engineering or development area with proven customer or supplier interaction
- Profound project management and project leadership experience multi-national project teams
- Advanced understanding of automotive product life cycle
- Excellent communication, presentation and negotiation skills



ID pozície
REF89424Y

Pracovná oblasť
Strojárstvo

Miesto práce
Hann. Münden

Úroveň vedenia ľudí
Leading People

Flexibilita
Hybrid Job

Kontakt
Jan Eymer

Právnická osoba
ContiTech MGW GmbH

- Business fluent English language skills (written and spoken)
- Basic German language skills are beneficial
- Swedish language skills are an advantage
- Very good analytical skills, autonomy, good interpersonal skills and diplomacy

Čo ponúkame

What we offer:

- **Hybrid schedule** – Work-life balance is important, so we offer a flexible schedule with mobile and flexible working models, sabbaticals or cross-border work
- **Corporate Benefits** – We collaborate with different vendors, and we receive discounts for various products - like restaurants, fitness programs etc.
- **System for Rewarding Improvement Ideas** – We have an internal improvement program (Continental Idea Management) that allows you to come up with ideas and to be honored with an attractive bonus (according to your improvement idea)
- **Professional development** - Many opportunities to develop yourself within the company
- **Competitive Compensation in line with your personal contribution & company performance**

Sounds interesting for you? [Click here to find out more.](#)

Our Commitment

- **Influence:** We offer opportunities to have a greater impact and reap more rewards professionally
- **Initiative:** We encourage our people to grow, take on greater responsibilities, be innovative, and gain new capabilities
- **New Work:** We value the flexibility and agility that makes modern working possible and makes a customer-centric company successful
- **One team:** We believe in a culture of belonging to a tight team of individuals who can drive success together

These aspects influence the selection process in building our new team of pioneers. We are an exclusive unit to belong to and look forward to meeting you!

Ready to drive with Continental? Take the first step and fill in the online application.

O nás

Original Equipment Solutions (OESL) is emerging as a stand-alone global leader in the automotive sector, with over 17,000 employees and €2 billion in annual sales. Operating in 15 countries across 35 locations, including technology centers, OESL will build on Continental's rich legacy to deliver high-quality parts to major OEMs and commercial vehicle customers worldwide.

Why Join OESL ?

- **Greater Impact:** Take part in shaping the future of a dynamic

organization, with the opportunity to bring ideas to life and reap significant professional rewards.

- **Growth and Innovation:** Work in a fast-moving, environment that encourages innovation and offers opportunities for continuous growth and expanding your skill set.
- **Creative Space:** Experience the entrepreneurial spirit of a start-up culture within a global organization, enjoying both the creative freedom and the responsibility needed to thrive in modern working environments.
- **Tight-Knit Team:** Join a highly collaborative team where individuals have the power to shape their work, make meaningful contributions, and drive collective success.