

# **Trade Marketing Manager Andina**

### Your tasks

- Manage the creation and production of POS materials for institutional, promo and product exhibitions.
- Manage the implementation of new POS identification, projects for new stores, trade-brand guidelines execution aligned with brand strategy.
- Merchandising administration (production, distribution, etc.).
- Manage the development and implementation of trade and promotional campaigns for PLT tires including special dates calendar.
- Manage all type of institutional events (brands, dealers, sales, product launches, sponsorship, etc): planning, implementation and evaluation.
- Tool box manuals developments to guide events procedures and participation such as: Plant visits, pit stops and other special events.
- Responsible for managing all loyalty programs (PLT and TT) related to channel developments and sell out in South America.
- Budget administration. Manage the PLT and TT annual trade marketing budget. Control the expenses aligned with the financial area.

## Your profile

- Education: Graduate or postgraduate in administration, communication, engineering or marketing.
- Professional experience: More than 5 years experience in communication/marketing activities with a leadership role.
- Additional requirements:
  - 1. Experience in negotiation with suppliers and coordination of advertising agencies.
  - 2. Experience working with international and multifunctional teams.
  - 3. Great knowledge in communication and marketing campaigns.
  - 4. Advanced level of English.
  - 5. Desirable level of Portuguese.

## **Our offer**

Ready to drive with Continental? Take the first step and fill in the online application.

¿Listo para conducir con Continental? Tome el primer paso y llene la solicitud en línea.

#### **About us**

Continental, a German multinational that offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transport. In



Job ID REF89195X

Location **Quito** 

Leadership level **Leading People** 

Job flexibility **Hybrid Job** 

Legal Entity
Continental Tire Andina S.A.

2020, it generated sales of  $\[ \le \]$ 37.7 billion and currently employs around 235,000 people in 58 countries and markets. In 2021, the company celebrates its 150th anniversary.