

Technical Sales

Náplň práce

Responsibilities:

Providing technical support to the sales team, distributors and the service network (workshops and fleet owners).

Carry out face-to-face and online technical training on products, applications and best practices.

Carry out field visits to analyze faults, provide technical guidance and support representatives in other states.

Supporting the legal sector with technical analysis and records of negotiations, whenever necessary in legal actions.

Collecting field data and insights to support the development of new products together with the product development team.

Providing technical support to the export area, serving clients in South American countries.

Monitoring and recording customer service via the system, preparing reports and contributing to continuous improvement.

Profil kandidáta

Requirements:

Technical degree or higher in Automotive Mechanics, Mechanical Engineering, Automotive Engineering or related areas.

Experience with belts, air springs or transmission systems is a plus.

Knowledge of commercial vehicle mechanics (light or heavy line).

Good verbal and written communication skills for training and technical interactions with customers.

Ability to work in the field and in a variety of environments (workshops, automotive centers, fleet operators, technical events).

Willing to travel

Intermediate Office package and knowledge of presentation tools.

Spanish will be considered a plus.

Čo ponúkame

Desired profile:



ID pozície
REF87481E

Miesto práce
Itapevi

Úroveň vedenia ľudí
Leading Self

Flexibilita
Onsite Job

Právnická osoba
**Contitech do Brasil Produtos
Automotivos e Industriais Ltda.**

Proactive, analytical and focused on problem-solving.

Committed to customer satisfaction and the technical strengthening of the brand.

Collaborative spirit, easy to work with in a multidisciplinary team.

Ability to adapt to different audiences and scenarios, with empathy and a technical attitude.

Pronto para dirigir com a Continental? Dê o primeiro passo e preencha o formulário online.

O nós

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2022, Continental generated sales of €39.4 billion and currently employs around 200,000 people in 57 countries and markets.