

# License Manager (m/f/d) Original Equipment Solutions - REF86015Z

## Jūsų užduotys

### Main tasks:

- Review and manage contracts for external service providers, ensuring they reflect the company's requirements, compliance standards, and risk mitigation
- Negotiate contracts with new and existing providers, ensuring favorable terms and alignment with company goals
- Implement contract governance processes to ensure that all terms and conditions are adhered to and that compliance risks are mitigated
- Conduct regular license audits to identify potential compliance issues, excess usage, or underutilized licenses, and address any discrepancies
- Ensure lifecycle management for IT contracts and IT services, and licenses
- Monitor the usage of software licenses and cloud services and ensure proper and economical usage.- Analyze license usage across the company, identifying opportunities for cost-saving measures and making recommendations for improving the efficiency of license utilization
- Oversee service delivery by external providers to ensure quality, timeliness, and compliance with business requirements
- Proactively identify opportunities for improvement in license utilization as well as service delivery and work with vendors to optimize processes, reduce costs, and increase operational efficiency
- Collaborate with internal IT and business teams to ensure that provider services are aligned with evolving business needs and technological advancements
- Develop support concepts and procedures to meet at a minimum the current defined service levels, demonstrating opportunities to improve service provision
- Establish a management reporting for all action areas- Manage service escalations and disputes, acting as the main point of contact to resolve issues in a timely and effective manner
- Develop and maintain strong relationships with external service providers, fostering trust, communication, and collaboration.- Actively mitigate risks associated with software piracy, non-compliance, or unauthorized usage, implementing processes to identify and address violations
- Act as a primary partner for internal customers as well as for external provider management, assisted by Project Management Office- Implement and maintain best practices for license management, ensuring all processes are streamlined, efficient, and auditable
- Lead the development and deployment of a license management framework that includes guidelines, procedures, and documentation to be followed by all teams
- Continuously assess the provider landscape, exploring new



Darbo ID  
**REF86015Z**

Darbo sritis  
**Informacinės technologijos**

Vieta  
**Proto**

Lyderystės lygis  
**Leading Self**

Darbo laiko lankstumas  
**Hybrid Job**

Juridinis asmuo  
**ContiTech Vibration Control GmbH**

opportunities to leverage innovative solutions and strategic partnerships.- Contribute to the development of the provider ecosystem strategy, identifying new vendors and emerging technologies that could bring value to the company

- Continuously assess the provider landscape, exploring new opportunities to leverage innovative solutions and strategic partnerships

## Reikalavimai

We are looking for:

- Bachelor's degree in Information Technology, Business Administration, Supply Chain Management, or a related field
- Required Certifications: Certified in IT Service Management (e.g., ITIL Foundation), Certified Professional in Supply Management (CPSM)
- Preferred Certifications: Certified Contract Manager (CCM), Project Management Professional (PMP), Certified Outsourcing Professional (COP), Certified in Software License Management (SAM)
- Alternatively, adequate experiences. 5+ years of experience in vendor management, provider management, license management, or IT procurement, with a track record of managing external service providers and optimizing IT service delivery. Managed the contract negotiation and onboarding process for new IT vendors, ensuring alignment with business requirements and contractual agreements
- Led the vendor performance review process, implementing improvements and ensuring service delivery met KPIs and SLAs
- Led an IT outsourcing initiative, overseeing vendor selection, contract negotiations, and the transition to a new service provider
- Managed multi-provider ecosystems, ensuring all vendors delivered consistent quality and met operational expectations. Developed and deployed a centralized license management system, improving visibility and control over license usage. Ability to collaborate effectively across functional areas (IT, procurement, legal, etc.) to manage vendor relationships and drive successful outcomes
- Influence without direct authority, leading by example and through strong communication and negotiation skills to manage external partners
- Experience in cross-functional team leadership, where the role involves working with IT, legal, business units, and procurement teams to ensure smooth service delivery and issue resolution
- Stakeholder management experience to ensure alignment with business goals and effective communication with senior leadership, business units, and external partners
- Experience in mentoring or training staff or stakeholders on best practices for license management and compliance
- Fluent in German and English, another language is helpful
- Exposure to international work content in previous roles

## Mes siūlome

### About OESL IT

OESL IT is at the forefront of our transformation, being built from the ground up to be agile, forward-thinking, and strategic. As we shape the future of OESL, our IT team will play a pivotal role as a **strategic advisory**

**partner**, driving digital capabilities and enabling business success across the organization.

### Why Join OESL IT?

- **Greater Impact:** Take part in shaping the future of a newly formed, dynamic IT organization, with the opportunity to bring ideas to life and reap significant professional rewards.
- **Growth and Innovation:** Work in a fast-moving, cloud-based infrastructure and application environment that encourages innovation and offers opportunities for continuous growth and expanding your skill set.
- **Creative Space:** Experience the entrepreneurial spirit of a **start-up culture** within a global organization, enjoying both the creative freedom and the responsibility needed to thrive in modern working environments.
- **Tight-Knit Team:** Join a highly collaborative team where individuals have the power to shape their work, make meaningful contributions, and drive collective success

Ready to drive with Continental? Take the first step and fill in the online application.

### Apie mus

#### About OESL

Original Equipment Solutions (OESL) is emerging as a stand-alone global leader in the automotive sector, with over 17,000 employees and €2 billion in annual sales. Operating in 15 countries across 35 locations, including technology centers, OESL will build on Continental's rich legacy to deliver high-quality parts to major OEMs and commercial vehicle customers worldwide.