

Sales - Energy Segment

หน้าที่ความรับผิดชอบในงานของคุณ

Role/job description: Promoting the Brand Name, Achieve assigned yearly Sales and Margin Target, Preparation and submission of quotation, Payment Collection, Competition analysis, Identifying new Costumers, Coordination / Liaison with related Departments and CFT members, Ensuring customer satisfaction, Providing prompt & superior customer support to clients for building up market credibility, Techno Commercial negotiation and securing the orders, knowledge of commercial terms and conditions, Obtaining the approval of technical data sheet, QAP and production clearance from the customers etc.



รหัสตำแหน่งงาน

REF85615A

ที่ตั้ง

Kolkata

ระดับความเป็นผู้นำ

Leading Self

ความยืดหยุ่นในการทำงาน

ทำงานในบริษัท

นิติบุคคล

Phoenix Conveyor Belt India Private Ltd.

โปรไฟล์ของคุณ

Essential qualifications
Sales &

: B.E. Mech with exposure in

Mktg.

Computer knowledge

: MS office, Excel, Power point,

SFDC, SAP etc.

Desirable qualifications
Mktg.

: B.E.Mechanaical with MBA in

Minimum overall experience

: 8 to 10 Years

Minimum relevant experience

: 6 to 8 Years.

Preferred industry
equipment.

: Engineering / Capital

Preferred age group

: 30 to 32 Years.

ข้อเสนอของเรา

Ready to drive with Continental? Take the first step and fill in the online application.

เกี่ยวกับเรา

Continental develops pioneering technologies and services for

sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2024, Continental generated sales of €39.7 billion and currently employs around 190,000 people in 55 countries and markets.

Guided by the vision of being the customer's first choice for material-driven solutions, the ContiTech group sector focuses on development competence and material expertise for products and systems made of rubber, plastics, metal, and fabrics. These can also be equipped with electronic components in order to optimize them functionally for individual services. ContiTech's industrial growth areas are primarily in the areas of energy, agriculture, construction, and surfaces. In addition, ContiTech serves the automotive and transportation industries as well as rail transport.