

# Global Category Manager (m/f/d) - Compounding materials

## Descrição da função

### Category Strategy:

- Build up and maintain portfolio strategy in line with the BA needs and define a well balanced portfolio to minimize risk, to ensure flexibility, to get an advantage position on the supplier market.
- Define, deliver and update a Sourcing List.
- Identify and onboard new potential suppliers where the need is identified
- Identify any value improvement activities and steer implementation.
- To present and align the strategies with BA stakeholders

### Commercial:

- To handle all negotiations at the Category Supplier
- To negotiate and maintain necessary global contracts
- To support Advance Purchasing with complex / difficult negotiations
- Manage suppliers in representation of the BA

### Escalation Support:

- Support Region Purchasing for Quality, Supply and Commercial escalation
- Trouble shooting: Support the plants as next escalation level in case of supply problems (quality or delivery)

### Reporting:

- Share market situation with stakeholders
- To report Categories performance in regular base
- Forecast expected price development

## Requisitos

- Bachelor degree; in exceptional cases an equivalent professional experience
- At least several years in Purchasing, thereof a few years in automotive
- Strong Purchasing Portfolio Handling (Strategy, Supplier List, Market Know How, Portfolio Analyse, Forecast) & Contractualization
- Negotiation experience : RFQ, Offer analyse and comparison, Negotiation
- Risk Management Claim, Finance, Legal
- Ability to work within a remote team
- Project Management experience is a plus
- Functional or project leadership experience is a plus
- Several years exposure to international business
- Experience of living abroad is a plus
- Fluent English and good German language skills is a plus (written and spoken)
- Business trip to be expected (up to 30% of working time max)



Identificação da vaga  
**REF85592D**

Área funcional  
**Purchasing**

Local  
**Proto**

Nível de liderança  
**Leading Self**

Modalidade de trabalho  
**Hybrid Job**

Pessoa jurídica  
**S.C. ContiTech Romania S.R.L.**

## O que oferecemos

### *What we offer:*

- **Compensation package:** 14th salaries plus performance bonus
- **Lunch Allowance:** in line with local regulation
- **Flexibility** - Flexible schedule, hybrid work.
- **Home-Office** - Employees received 1,00€ net for each Home-Office day, paid monthly.
- **Work Abroad** - Possibility to work abroad within the EU for 20+20 days per year (two different countries).
- **Vacation days** - 22 days per year + 3 extra days the following year (considering absenteeism). Seniority days added starting from 3 years in the company.
- **Referral Bonus** - A bonus of 500€ or 750€ (depending on the seniority of the candidate) is paid for each referral.

Ready to drive with Continental? Take the first step and fill in the online application.

## Quem somos

**OESL - Original Equipment Solutions, For Future Mobility.**

Are you ready to move ForwardTogether with a global, dedicated, and experienced team?

Join us and take the opportunity to contribute to our future in the fundamentally changing automotive industry with your new role as Head of HR Location in the stand-alone Business Area Original Equipment Solutions. Your new place to work is flexible and will be defined later (hybrid).

### **About Original Equipment Solutions:**

With more than 17.000 employees and around 2bn€ sales, present in 15 countries with 35 locations and tech centers - OESL is a global player in the automotive sector with extended material competence in rubber, plastic, and metal, serving all major OEM's and commercial vehicle customers' needs with millions of parts in high quality.