

# Internship - Global Sales Office - REF85430E

## Responsabilități

We are looking for an intern (m/f/d) for our Global Sales Office team to support tasks under BA AM Sales Strategy and Quote Management for min 6 months.

Your tasks include in detail:

- Work on SPOT data analysis per topic, Power BI reports improvement and updates in the Sales Strategy Management
- Drive Commercial Quote Meetings with preparation, execution and tracking in Quote Management
- Establish a new reporting and prepare related data for our global sales office team
- Assist Global Sales Office in various administration functions and processes

## Cerințe

- Student (m/f/d) in e.g. engineering, business administration or a comparable field of studying
- Methodological Sales/PM know how and experience in large and medium scale multi-domain projects
- Very good English language skills (spoken and written)
- Structured, sustainable and solution oriented working method
- Capability to structure, visualize & document project issues
- Assertiveness, strong communication skills
- Team player and capability to deal with diversity of people

Before you submit your application, there are a few things you should keep in mind: We need your current enrollment certificate and your latest transcript of records. Additionally, if applicable, we require a confirmation from your university regarding the completion of a mandatory internship in order to process your application.

If you are not from an EU country, please also send us your valid residence permit and your work permit including a supplementary sheet

Applications from severely disabled people are welcome.

## Oferta noastră

If you find yourself in our position and would like to work with us on exciting projects, then apply now and become part of our team!

Diversity, inclusion and belonging are important to us and make us strong and successful as a company. We offer equal opportunities for everyone - regardless of age, gender, nationality, cultural background,



Job ID  
**REF85430E**

ID poziție  
**Marketing & Vânzări**

Domeniul de activitate  
**Lindau (Bodensee)**

Persoana de contact  
**Katharina Stangl**

Persoană juridică  
**ADC Automotive Distance  
Control Systems GmbH**

disability, religion, ideology or sexual orientation.

Ready to drive with Continental? Take the first step and fill in the online application.

## **Despre noi**

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2024, Continental generated sales of €39.7 billion and currently employs around 190,000 people in 55 countries and markets.

The Automotive group sector comprises technologies for passive safety, brake, chassis, motion and motion control systems. Innovative solutions for assisted and automated driving, display and operating technologies, as well as audio and camera solutions for the vehicle interior, are also part of the portfolio, as is intelligent information and communication technology for the mobility services of fleet operators and commercial vehicle manufacturers. Comprehensive activities relating to connectivity technologies, vehicle electronics and high-performance computers round off the range of products and services.