

# **AM Sales Manager**

## Tvoji zadaci

- 1. Lead quotation team to do New business acquisition, order intake
- 2. Define responsible customer/sales strategy and implementation
- 3. Responsible for commercial topics(price, delivery, sample, productivity, etc)
- 4. Sales planning at responsible customers.
- 5. Accountable receivable/ R&D reimbursement
- 6. Maintain good customer relationship

### Tvoj profil

- 1. Bachelor or above degree, Master degree is preferable.
- 2. Engineering background is preferable, ADAS knowledge/experience is a plus.
- 3. Excellent English language skills is a must, German or Japanese is a plus.
- 4. Fast learner, good communication, open to new things.
- 5. Skillful in MS office
- 6. 5 years or more work experience in global leading supplier company.
- 7. With good understanding on Chinese OEM and good customer relationship

#### Naša ponuda

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#### O nama

Continental Autonomous Mobility (Shanghai) Co., Ltd.



ID posla **REF85268Q** 

Lokacija **Jia Ding Qu** 

Liderski nivo **Leading Self** 

Fleksibilnost
Onsite Job

Pravno lice Continental Autonomous Mobility Co., Ltd.