

AM Sales Manager

Responsabilități

1. Lead quotation team to do New business acquisition, order intake
2. Define responsible customer/sales strategy and implementation
3. Responsible for commercial topics(price, delivery, sample, productivity, etc)
4. Sales planning at responsible customers.
5. Accountable receivable/ R&D reimbursement
6. Maintain good customer relationship

Cerințe

1. Bachelor or above degree, Master degree is preferable.
2. Engineering background is preferable, ADAS knowledge/experience is a plus.
3. Excellent English language skills is a must, German or Japanese is a plus.
4. Fast learner, good communication, open to new things.
5. Skillful in MS office
6. 5 years or more work experience in global leading supplier company.
7. With good understanding on Chinese OEM and good customer relationship

Oferta noastră

Ready to drive with Continental? Take the first step and fill in the online application.

Despre noi

Continental Autonomous Mobility (Shanghai) Co., Ltd.



Job ID
REF85268Q

Domeniul de activitate
Jia Ding Qu

Nivelul de Leadership
Leading Self

Flexibilitatea programului de lucru
Onsite Job

Persoană juridică
**Continental Autonomous
Mobility Co., Ltd.**