

## AM Sales Manager

### Jūsų užduotys

1. Lead quotation team to do New business acquisition, order intake
2. Define responsible customer/sales strategy and implementation
3. Responsible for commercial topics(price, delivery, sample, productivity, etc)
4. Sales planning at responsible customers.
5. Accountable receivable/ R&D reimbursement
6. Maintain good customer relationship

### Reikalavimai

1. Bachelor or above degree, Master degree is preferable.
2. Engineering background is preferable, ADAS knowledge/experience is a plus.
3. Excellent English language skills is a must, German or Japanese is a plus.
4. Fast learner, good communication, open to new things.
5. Skillful in MS office
6. 5 years or more work experience in global leading supplier company.
7. With good understanding on Chinese OEM and good customer relationship

### Mes siūlome

Ready to drive with Continental? Take the first step and fill in the online application.

### Apie mus

Continental Autonomous Mobility (Shanghai) Co., Ltd.



Darbo ID  
**REF85268Q**

Vieta  
**Jia Ding Qu**

Lyderystės lygis  
**Leading Self**

Darbo laiko lankstumas  
**Onsite Job**

Juridinis asmuo  
**Continental Autonomous  
Mobility Co., Ltd.**