

## AM Sales Manager

### あなたの仕事内容

1. Lead quotation team to do New business acquisition, order intake
2. Define responsible customer/sales strategy and implementation
3. Responsible for commercial topics(price, delivery, sample, productivity, etc)
4. Sales planning at responsible customers.
5. Accountable receivable/ R&D reimbursement
6. Maintain good customer relationship

### あなたのプロフィール

1. Bachelor or above degree, Master degree is preferable.
2. Engineering background is preferable, ADAS knowledge/experience is a plus.
3. Excellent English language skills is a must, German or Japanese is a plus.
4. Fast learner, good communication, open to new things.
5. Skillful in MS office
6. 5 years or more work experience in global leading supplier company.
7. With good understanding on Chinese OEM and good customer relationship

### オファー

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### 会社概要

Continental Autonomous Mobility (Shanghai) Co., Ltd.



ジョブID

**REF85268Q**

勤務地

**Jia Ding Qu**

リーダーシップレベル

**Leading Self**

勤務に関する柔軟性

**Onsite Job**

法的事項

**Continental Autonomous  
Mobility Co., Ltd.**