

## AM Sales Manager

### Tus actividades

1. Lead quotation team to do New business acquisition, order intake
2. Define responsible customer/sales strategy and implementation
3. Responsible for commercial topics(price, delivery, sample, productivity, etc)
4. Sales planning at responsible customers.
5. Accountable receivable/ R&D reimbursement
6. Maintain good customer relationship

### Tu perfil

1. Bachelor or above degree, Master degree is preferable.
2. Engineering background is preferable, ADAS knowledge/experience is a plus.
3. Excellent English language skills is a must, German or Japanese is a plus.
4. Fast learner, good communication, open to new things.
5. Skillful in MS office
6. 5 years or more work experience in global leading supplier company.
7. With good understanding on Chinese OEM and good customer relationship

### Lo que ofrecemos

Ready to drive with Continental? Take the first step and fill in the online application.

### Acerca de nosotros

Continental Autonomous Mobility (Shanghai) Co., Ltd.



Job ID  
**REF85268Q**

Ubicación  
**Jia Ding Qu**

Nivel de liderazgo  
**Autoliderazgo**

Flexibilidad laboral  
**Trabajo Presencial**

Unidad jurídica  
**Continental Autonomous  
Mobility Co., Ltd.**