

AM Sales Manager

Your tasks

1. Lead quotation team to do New business acquisition, order intake
2. Define responsible customer/sales strategy and implementation
3. Responsible for commercial topics(price, delivery, sample, productivity, etc)
4. Sales planning at responsible customers.
5. Accountable receivable/ R&D reimbursement
6. Maintain good customer relationship

Your profile

1. Bachelor or above degree, Master degree is preferable.
2. Engineering background is preferable, ADAS knowledge/experience is a plus.
3. Excellent English language skills is a must, German or Japanese is a plus.
4. Fast learner, good communication, open to new things.
5. Skillful in MS office
6. 5 years or more work experience in global leading supplier company.
7. With good understanding on Chinese OEM and good customer relationship

Our offer

Ready to take your career to the next level and join us at the start of something extraordinary? Apply now to become a part of AUMOVIO and drive the future mobility together with us!

About us

Continental's Automotive group sector is expected to be listed as independent company "AUMOVIO" in September 2025. With ~93,000 employees worldwide and annual sales of ~€20 billion, we are entering an exciting new era.



Job ID
REF85268Q

Location
Jia Ding Qu

Leadership level
Leading Self

Job flexibility
Onsite Job

Legal Entity
**Continental Autonomous
Mobility Co., Ltd.**

AUMOVIO stands for highly developed electronic products and modern mobility solutions. In addition to its strong market position with innovative sensor solutions, displays, and technologically leading braking and comfort systems, AUMOVIO has significant expertise in software, architecture platforms and assistance systems for the rapidly growing future market of software-defined and autonomous vehicles. Our purpose is clear: to make future mobility safe, exciting, connected, and autonomous.