Area Sales Manager

Tvoji zadaci

This role is to handle Business of Industrial Products in the East India focusing on managing the relationships with the distributors, ensuring they sell Continental products.

The main tasks will include:

- Responsible for the Business in the assigned territory and achieve the Yearly Targets and Profitability.
- Visiting and contacting the distributors and their customers (Sub dealers & End users) to keep them informed on products and services offered by Continental.
- Participate in Exhibitions & Technical workshops to improve brand awareness and also help distributors with lead generation.

Tvoj profil

Bachelor of Engineering with minimum 2 years experience or Diploma of Engineering with minimum 4 years experience in selling Industrial consumables.

Naša ponuda

Better knowledge of the Industries / Markets of East India.

Ready to drive with Continental? Take the first step and fill in the online application.

O nama

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. Continental generated sales of approximate €35 billion and currently employs more than 190,000 people in 58 countries and markets.

The ContiTech group sector develops and manufactures, for example, cross-material, environmentally friendly and intelligent products and systems for the automotive industry, railway engineering, mining, agriculture and other key industries. Guided by the vision of "smart and sustainable solutions beyond rubber," the group sector draws on its long-standing knowledge of the industry and materials to open up new business opportunities by combining various materials with electronic components and individual services.

ID posla
REF84008C

Lokacija
Kolkata

Liderski nivo
Leading Self

Fleksibilnost
Onsite Job

Pravno lice
ContiTech India Pvt. Ltd.