

# Category Manager Freight - Purchasing (Iasi)

## Tvoji zadaci

Do you want to be a Head of a Category team? These should spark your interest:

- Implement and maintain a network within the Category and the other Categories within the Cluster organization to share competence and best practices;
  - Coach and develop the team and employees;
  - Actively support the team and employees in case of problems;
  - Define tangible targets and KPIs & Control the target achievement for the Category (e.g., track and trace forecasted performance vs. actuals performance savings);
  - Derive strategy and actions for managed categories based on internal stakeholder, business needs and market situation;
  - Develop a material and supplier strategy:
- Conduct market / internal demand analysis and benchmarks
  - Drive the strategy definition process with cross-functional partners
  - Ensure that Continentals requirements are reflected in the strategy
  - Document and implement the strategy in all BAs/locations worldwide
- Conduct regular supplier evaluation with main stakeholders;
  - Drive annual negotiations to constantly improve the cost situation;
  - Negotiate with suppliers;
  - Apply negotiation concepts to actively support and execute bundling within the respective Category;
  - Negotiate non-conformance cost with suppliers;
  - Monitor and adapt existing demands, volumes and/or service level agreements.

## Tvoj profil

You can be a perfect match to our team if you have:

- University degree in Economics/Technical studies or relevant professional experience;
- Several years of experience in different purchasing functions;
- Capability to negotiate and operate with different cultures;
- Experience in working with international teams on Purchasing issues;
- Understanding for different foreign cultures (NAFTA/ Asia, several European cultures);
- English mandatory;
- German is a plus.

## Naša ponuda

What we offer:

- Annual bonus;



ID posla  
**REF83705J**

Sektor  
**Purchasing**

Lokacija  
**Iasi**

Liderski nivo  
**Leading People**

Fleksibilnost  
**Hybrid Job**

Pravno lice  
**Continental Automotive Romania SRL**

- Meal tickets - With a value of 35 Ron;
- Flexible working time;
- Cross-Border Mobile Work in the EU according to internal regulations;
- Relocation Package for non-Iasi Residents;
- Referral bonuses - We encourage colleagues to refer new candidates to us and, at the same time, to get the chance to receive a bonus;
- Private Health Insurance - Health is the most important, so we offer you private medical insurance which offers a wide range of medical services;
- Discounts at our partners - We collaborate with different vendors, and we receive discounts for various products/ services like rubbers, restaurants, kindergartens etc;
- Tires discount - Purchase best Continental tires at a special price.
- System for Rewarding Improvement Ideas - We have an internal improvement program (Continental Idea Management) that gives you the opportunity to come with ideas and to be honored with an attractive bonus (this is established by the CIM team according to your improvement idea);
- Happy days - If you or your child is getting married, or you become a parent, you receive some extra free days;
- Life events celebration - If your family is growing, we praise your newborn with a bonus;
- Unfortunate events - In case of unhappy events in your life, we support you by offering you free days and financial support (handled on a case-by-case basis);
- Expect to start your days of annual vacation days from a minimum of 22 days with extending the period proportional to the length of work within Continental;
- Sabbatical year - Take up to one year off and come back on the same position, according to our internal policies;
- Professional development - Many opportunities to develop yourself within the company;
- Diversity and multicultural mindset - We encourage you to join us no matter who, where, what you are. We have colleagues from different nations and a variety of languages are spoken in our company;
- In-house restaurant & coffee corner.

Ready to drive with Continental? Take the first step and fill in the online application.

## O nama

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2022, Continental generated sales of €39.4 billion and currently employs around 200,000 people in 57 countries and markets.