

## Category Manager Freight - Purchasing (TM)

### 담당 업무

Head of a Category team:

- Implement and maintain a network within the Category and the other Categories within the Cluster organization to share competence and best practices;
  - Coach and develop the team and employees;
  - Actively support the team and employees in case of problems;
  - Define tangible targets and KPIs & Control the target achievement for the Category (e.g., track and trace forecasted performance vs. actuals performance savings);
  - Derive strategy and actions for managed categories based on internal stakeholder, business needs and market situation;
  - Develop a material and supplier strategy:
- Conduct market / internal demand analysis and benchmarks
  - Drive the strategy definition process with cross-functional partners
  - Ensure that Continentals requirements are reflected in the strategy
  - Document and implement the strategy in all BAs/locations worldwide
- Conduct regular supplier evaluation with main stakeholders;
  - Drive annual negotiations to constantly improve the cost situation;
  - Negotiate with suppliers;
  - Apply negotiation concepts to actively support and execute bundling within the respective Category;
  - Negotiate non-conformance cost with suppliers;
  - Monitor and adapt existing demands, volumes and/or service level agreements.

### 지원자 프로필

- University degree in Economics/Technical studies or relevant professional experience;
- Several years of experience in different purchasing functions;
- Capability to negotiate and operate with different cultures;
- Experience in working with international teams on Purchasing issues;
- Understanding for different foreign cultures (NAFTA/ Asia, several European cultures);
- English mandatory;
- German is a plus.

### 채우 조건

What we offer:

#### Pay for Performance:

- Achievement Bonuses and Rewards;



직무-아이디  
**REF83512L**

모집 분야  
구매

지사  
**Timișoara**

리더십 레벨  
**Leading People**

근무 유형  
**Hybrid Job**

법률 고지  
**Continental Automotive Romania SRL**

- Relocation Bonus for non-Timisoara Residents;
- Recommendation Bonuses for new team members;
- Flexibility Program including flexible hours, mobile work and sabbaticals.

**Wellbeing:**

- Health & Wellness (Private Health Insurance, Life Insurance, Sport activities etc.);
- Different discounts (glasses, tires, medical, shopping);
- In-house restaurant & coffee corners.

**Life-Long Learning:**

- Technical, Soft Skills & Leadership trainings;
- Dedicated Programs and Conferences;
- Free Language Courses (English, German, French etc);
- Access to e-learning platforms;
- Career development opportunities (local and international);
- Internal development communities (Experts, Agile Community of Practice, Artificial Intelligence etc).

Ready to drive with Continental? Take the first step and fill in the online application.