

# **Category Manager Freight - Purchasing (TM)**

あなたの仕事内容

Head of a Category team:

- Implement and maintain a network within the Category and the other Categories within the Cluster organization to share competence and best practices;
- Coach and develop the team and employees;
- Actively support the team and employees in case of problems:
- Define tangible targets and KPIs & Control the target achievement for the Category (e.g., track and trace forecasted performance vs. actuals performance savings);
- Derive strategy and actions for managed categories based on internal stakeholder, business needs and market situation;
- Develop a material and supplier strategy:
- Conduct market / internal demand analysis and benchmarks
- Drive the strategy definition process with cross-functional partners
- Ensure that Continentals requirements are reflected in the strategy
- Document and implement the strategy in all BAs/locations worldwide
- Conduct regular supplier evaluation with main stakeholders;
- Drive annual negotiations to constantly improve the cost situation;
- Negotiate with suppliers;
- Apply negotiation concepts to actively support and execute bundling within the respective Category;
- Negotiate non-conformance cost with suppliers;
- Monitor and adapt existing demands, volumes and/or service level agreements.

### あなたのプロフィール

- University degree in Economics/Technical studies or relevant professional experience;
- Several years of experience in different purchasing functions;
- Capability to negotiate and operate with different cultures;
- Experience in working with international teams on Purchasing issues;
- Understanding for different foreign cultures (NAFTA/ Asia, several European cultures);
- English mandatory;
- · German is a plus.

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What we offer:

#### **Pay for Performance:**

- · Achievement Bonuses and Rewards;
- Relocation Bonus for non-Timisoara Residents;



ジョブID **REF83512**L

業務分野 購買

勤務地 Timisoara

リーダーシップレベル

**Leading People** 

勤務に関する柔軟性 Hybrid Job

法的事項

Continental Automotive Romania SRL

- Recommendation Bonuses for new team members;
- Flexibility Program including flexible hours, mobile work and sabbaticals.

# Wellbeing:

- Health & Wellness (Private Health Insurance, Life Insurance, Sport activities etc.);
- Different discounts (glasses, tires, medical, shopping);
- In-house restaurant & coffee corners.

## **Life-Long Learning:**

- Technical, Soft Skills & Leadership trainings;
- Dedicated Programs and Conferences;
- Free Language Courses (English, German, French etc);
- Access to e-learning platforms;
- Career development opportunities (local and international);
- Internal development communities (Experts, Agile Community of Practice, Artificial Intelligence etc).

Ready to drive with Continental? Take the first step and fill in the online application.