

# Regional Sourcing Buyer Specialist - Sibiu Finance, Purchasing & Sales

# Responsabilități

#### Check out your future responsibilities below:

- Support the development, maintenance, alignment, communication, and implementation of strategies within Global Category Group 3 -Marketing, Consulting, Legal, Finance and Travel Services in order to ensure market transparency and highest pooling leverage on Regional and Global basis.
- Communication of procurement strategies to improve market transparency on Global, Regional and Local basis, to ensure longterm, cost-effective supply of materials (Make or Buy).
- Drive the Execution of Purchasing Strategies and ensure the ideal balance of Competition and Pooling to achieve best total value contribution
- Optimize number of suppliers. Sustainable reduction of purchasing prices in consideration of functional, total cost and quality aspects in coordination with Category Management.
- Develop and sustain relationships with key internal customers.
- Promote Strategic Suppliers based on requirements and considering Purchasing Strategies. Drive the implementation of favorable negotiated prices, terms and conditions.
- Supplier management to ensure an ideal supply chain and cooperation with suppliers
- Consulting and Support of technical departments within the scope of procurement questions to achieve saving targets.
- Show / implement alternative sources of supply and ensuring of synergies by bundling of volumes.

# Cerințe

# **Essential Skills/Qualifications:**

- Academic degree in Business Administration or comparable qualifications
- Professional experience in Purchasing function and/or respective material groups
- English speaking and writing Advanced
- German speaking and writing Advanced
- · Ability to work independently and highly self-motivated
- · Excellent teamwork spirit and flexibility
- Strong negotiation, persuasion and communication skillset
- Inter-cultural experience (working in different countries or with international teams)
- Experience with Continental Business Systems
- Willing and able to travel as needed



Job ID REF83484B

ID poziție Achiziții

Domeniul de activitate **Sibiu** 

Nivelul de Leadership **Leading Self** 

Flexibilitatea programului de lucru **Hybrid Job** 

Persoană juridică Continental Automotive Systems SRL

#### Oferta noastră

#### Work Time Flexibility

- Mobile work
- Flexible working hours
- Days off on account of the time balance

#### Health & well-being

- Private Health Insurance Services
- Facilities within Aria Clinic in Sibiu and Sport classes dedicated to Continental employees
- 7Card

#### Financial benefits

- Annual Performance Bonus
- · Achievement Bonus & Rewards
- · Referral Bonus Program
- Relocation Bonus (when applicable)
- System for Rewarding Improvement Ideas
- · Seniority Bonus
- Meal vouchers

#### Take advantage of being in our location

- Kindergarten on Site (partial subvention, dedicated to Continental employees' children)
- Restaurant and Coffee Corner on Site: daily discount, live cooking, international cuisine & outdoor terrace
- Regina Maria Medical Policlinic on site (benefit extended to Continental employees' families)

#### Invest in your development

- Learn anywhere, anytime, by any device concept, covering online and offline trainings on job specific content
- In depth induction program
- Mentoring programs

# Many other benefits to enjoy after work (in partnership with Benefits Online, > 2.000 offers, >800 partners)

- Career Path:
- Career path of choice to support Technical, Leadership or Project Management aspirations
- Personalized learning perks including digital courses
- Ground-breaking projects in Automotive and Tech
- Private Academic Scholarships (Bachelor/Master/PhD)

Ready to drive with Continental? Take the first step and fill in the online application.

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# Despre noi

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2024, Continental generated preliminary sales of €39.7 billion and currently employs around 190,000 people in 55 countries and markets.

We build tomorrow's technology. We are #peopleofcontinentalsibiu.