Ontinental

Category Buyer (Marketing/Consulting/Legal/Financial/Travel Services) - Sibiu Finance, Purchasing & Sales

Your tasks

Check out your future responsibilities below:

- Support and implement category strategies to ensure cost-effective, long-term supply of services
- Analyze supplier markets and leverage global and regional purchasing volumes
- Drive supplier consolidation and cost-saving initiatives while ensuring quality and service standards
- Build strong relationships with internal stakeholders and align purchasing goals across regions
- Manage supplier selection, evaluation, and development to strengthen performance and reliability
- Lead negotiations and implement contracts with favorable terms (pricing, legal, and service conditions)
- Collaborate on sourcing projects with departments such as Supply Chain, Engineering, and Finance
- Monitor and report on key procurement KPIs and cost savings
- Ensure compliance with company policies, ethics, and sourcing documentation standards
- Support vendor onboarding, contract management, and issue resolution with Accounting and Master Data teams
- Participate in and lead cross-functional improvement or sourcing projects as needed

Your profile

Essential Skills/Qualifications:

- Academic degree in Business Administration or comparable qualifications
- Professional experience in Purchasing function and/or respective material groups
- English speaking and writing Advanced
- German speaking and writing Advanced
- Ability to work independently and highly self-motivated
- Excellent teamwork spirit and flexibility
- Strong negotiation, persuasion and communication skillset
- Inter-cultural experience (working in different countries or with international teams)
- Experience with Continental Business Systems
- Willing and able to travel as needed



Job ID REF83484B

Field of work **Purchasing**

Location **Sibiu**

Leadership level Leading Self

Job flexibility **Hybrid Job**

Legal Entity Continental Automotive Systems SRL

Our offer

Work Time Flexibility

- Mobile work
- Flexible working hours
- Days off on account of the time balance

Health & well-being

- Private Health Insurance Services
- Facilities within Aria Clinic in Sibiu and Sport classes dedicated to Continental employees
- 7Card

Financial benefits

- Annual Performance Bonus
- Achievement Bonus & Rewards
- Referral Bonus Program
- Relocation Bonus (when applicable)
- System for Rewarding Improvement Ideas
- Seniority Bonus
- Meal vouchers

Take advantage of being in our location

- Kindergarten on Site (partial subvention, dedicated to Continental employees' children)
- Restaurant and Coffee Corner on Site: daily discount, live cooking, international cuisine & outdoor terrace
- Regina Maria Medical Policlinic on site (benefit extended to Continental employees' families)

Invest in your development

- Learn anywhere, anytime, by any device concept, covering online and offline trainings on job specific content
- In depth induction program
- Mentoring programs

Many other benefits to enjoy after work (in partnership with Benefits Online, > 2.000 offers, >800 partners)

- Career Path:
- Career path of choice to support Technical, Leadership or Project Management aspirations
- Personalized learning perks including digital courses
- Ground-breaking projects in Automotive and Tech
- Private Academic Scholarships (Bachelor/Master/PhD)

Ready to drive with Continental? Take the first step and fill in the online application.

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About us

Continental develops pioneering technologies and services for

sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2024, Continental generated preliminary sales of €39.7 billion and currently employs around 190,000 people in 55 countries and markets.

We build tomorrow's technology. We are #peopleofcontinentalsibiu.