

# CT NPM PUR AMER Category Buyer Infrastructure - Intralog & Eng Services

## Descrição da função

### HOW YOU WILL MAKE AN IMPACT

Please join us and contribute to our goals with your new role as AMERICAS Category Buyer Plant & Manufacturing Services within Purchasing at ContiTech. The AMERICAS Category Buyer for Infrastructure - Intralogistics and Engineering Services is responsible for all tactical purchasing activities across all CT IAM plants - North and South America, related to Infrastructure cluster.

The regional category approach creates a mutual added Value for all internal Customers in terms of commercial, logistical and processual Enhancements by providing Expertise and Best Practices around the needs of the internal Customers as well as strengthening the relationship to strategic Business Partners (internally and externally).

### Your tasks

- Driving all related purchasing activities in CT IAM plants located in the Americas region, related to Infrastructure - Intralogistics and Engineering Services - together with the Global Category Head and Regional Cluster Manager.
- Drive negotiations considering best commercial and operational aspects and ensure compliance with valid rules.
- Identify synergy potential where- and whenever possible.
- Ensure full coverage of all business requirements in the received offers.
- Drive contractual coverage.
- Support operational improvements by negotiating commercial benefits.
- Keep alignment between purchasing and internal customer strategy.
- Complete handling of the ordering process via CTOS and SAP, including any complaints handling as well as internal and external communication.
- Preparing and conducting tenders, offer comparisons, and contract negotiations for complex procurement projects in the defined areas, in cooperation with Global Category Head and Regional Cluster Manager.
- Create and compile Sourcing Decisions Sheets, ensure BPBoC and NDA signatures, collect financial and commercial records, identify and develop vendors.
- Ensure, that agreements are created, approved and signed and communicate to the plants inside the region.
- Support and management of special projects.
- Act as an interface between suppliers and other relevant departments on purchasing processes and new projects and activities.
- Monitor and advise on any issues which present risk or opportunity to the organization.



Identificação da vaga  
**REF824920**

Área funcional  
**Purchasing**

Local  
**Saint-Alphonse-de-Granby**

Nível de liderança  
**Leading Self**

Modalidade de trabalho  
**Hybrid Job**

Pessoa jurídica  
**ContiTech Canada, Inc.**

- Provide analysis on costs, new and existing and review cost reduction activities.
- Monitor market trends, competitor strategies and market suppliers.
- Negotiate contracts, improve prices and terms of business with suppliers and review opportunities to make business savings utilizing negotiation and procurement best practice tools and methods.
- Ensure compliance to company guidelines, purchasing policies and procedures during supplier negotiations and contracts award process.
- Evaluation of suppliers and contribute to performance reviews to ensure contract compliance.

## **Requisitos**

### **WHAT YOU BRING TO THE ROLE**

- University Degree (Diploma/Bachelor/Masters) and extensive experience, related certifications.
- At least 2 years of professional experience in procurement.
- Exceptional communicator capable of communicating effectively within a multi-cultural and across functions as well as all levels.
- Confident handling of SAP R/3 + S/4 and MS Office.
- Independent and responsible way of working as well as a quick comprehension.
- Advanced negotiating skills, assertiveness, goal- and result-oriented work.
- Fluent English both written and spoken (necessary for global communications).
- Able to manage time effectively, prioritizing tasks and achieve set targets
- Legal authorization to work in Canada is required. We will not sponsor individuals for employment visas now or in the future for this job posting.
- No relocation assistance is offered for this position.

### **ADDITIONAL WAYS TO STAND OUT**

- Experience preferably in Engineering Services and Intralogistics categories.
- Spanish and/or Portuguese/French are desired.

## **O que oferecemos**

Ready to drive with Continental? Take the first step and fill in the online application.

## **Quem somos**

### **THE COMPANY**

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent, and affordable solutions for vehicles, machines, traffic, and transportation.

In 2023, Continental generated sales of €41.4 billion and currently employs around 200,000 people in 56 countries and markets.

ContiTech is one of the world's leading industry specialists. The Continental group sector offers its customers connected, environment-friendly, safe, and convenient industry and service solutions using a range of materials for off-highway applications, on rails and roads, in the air, under and above the ground, in industrial environments, for the food sector and the furniture industry. With about 42,000 employees in more than 40 countries and sales of some 6.8 billion euros (2023), the global industrial partner is active with core branches in Asia, Europe and North and South America.

Are you ready to shape the future with us?