

# NPM Category Manager APAC \_ MRO Standard

## Responsabilități

The Regional Category Manager MRO plans and leads all strategic aspects within the category of Equipment Maintenance, across divisions, on a regional level and develops proposals for strategic business decisions. The role provides high value procurement solutions to the business and category strategies; support third party vendor selection, vendor development, technology management and performance measurement activities. The Regional Category Manager MRO ensures best-in-class delivery of external services and products in the Equipment Maintenance category to support projects and to realize year-on-year productivity improvements, cost savings, and process improvements in close collaboration with the stakeholders in the business.

- Drive MRO regional strategy and implementation.
- Support the internal customers' demands by negotiating the best price, good quality, on-time delivery and high service level.
- Lead/drive MRO management optimization and cost improvement initiatives among Conti Asia locations.
- Coordinate the global MRO strategy implemented in the region.
- Planning, organizing and managing projects taking into account priorities, resources, budgets, issues and constraints to achieve desired results; defining clear project scope and objectives; utilizing software and tools to plan, track and report status.
- Maintaining and updating Procurement applications accordingly to the Procurement content (e.g. e-catalogs, user portal). Continuous improvement of procurement content and automation.
- Achieving results by proactively building long-term, sustainable and effective relationships, understanding the stakeholder landscape and demonstrating political astuteness across business structures and networks.

## Cerințe

- Full knowledge of purchasing policy, procedure, and regular bidding skills
- Purchasing strategy
- Negotiation skills
- Communication skills with both Chinese and English, including Presentation and Negotiation techniques to operate in different cultures
- Sourcing and Negotiation Skills
- Commercial knowledge, includes contract law etc.
- Problem solving and decision-making tools and techniques



Job ID  
**REF82423Q**

Domeniul de activitate  
**Yang Pu Qu**

Nivelul de Leadership  
**Leading Self**

Flexibilitatea programului de lucru  
**Onsite Job**

Persoană juridică  
**Continental Holding China Co., Ltd.**

- Project management skills, tools, and techniques
- Risk Management

### **Oferta noastră**

- >5 years of experience in Procurement or other related experience within the Automotive industry, preferably in category management, supplier management, or related area, with a focus in the Equipment or Maintenance domain.
- Strong project management or other leadership experience.
- Effective communications skills in both CN and EN
- Strong ownership

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### **Despre noi**

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2023, Continental generated sales of 41.4 billion euro and currently employs more than 200,000 people in 56 countries and markets.