

# Senior Category Buyer IT & Energy APAC

## Your tasks

### Missions and Purpose of this position:

ONE ContiTech – The first choice for material driven solutions.

Are you interested in shaping the future of ContiTech together with a great team?

Please join us and contribute to our goals with your new role as Senior Regional Category Buyer IT & Energy within Purchasing@ContiTech.

The Senior Regional Category Buyer IT & Energy is responsible for the regional Strategic Sourcing in the area of above mentioned Services.

The Regional Category approach creates a mutual added Value for all internal Customers in terms of commercial, logistical, and processual Enhancements by providing Expertise and Best Practices around the needs of the internal Customers as well as strengthening the relationship to strategic Business Partners (internally and externally).

## Your tasks

- Driving all related purchasing activities in APAC region related to
- Energy (electrical-power, gas, oil, sola...)
- Energy contracting
- IT Software
- IT Hardware

together with the Regional Cluster Head

- Drive negotiations considering best commercial and operational aspects and ensure compliance with valid rules
- Identify synergy potential where- and whenever possible
- Ensure full coverage of all business requirements in the received offers
- Drive contractual coverage
- Support operational improvements by negotiating commercial benefits
- Keep alignment between purchasing and internal customer strategy
- Complete handling of the ordering process via CEOS and SAP, including any complaints handling as well as internal and external communication
- Preparing and conducting tenders, offer comparisons, and contract negotiations for complex procurement projects in the defined areas, in cooperation with Global Category Head
- Create and compile Sourcing Decisions Sheets, ensure BPCoC and NDA signatures, collect financial and commercial records, identify and develop vendors
- Ensure, that agreements are created, approved and signed and



Job ID  
**REF82052F**

Location  
**Changshu**

Leadership level  
**Leading Self**

Job flexibility  
**Onsite Job**

Legal Entity  
**ContiTech China Rubber & Plastics Technology Ltd.**

communicate to the plants inside the region

## **Your profile**

- Academic degree in IT, engineering or comparable qualification
- At least 3 years of professional experience in procurement, preferably in technical purchasing (NPM area) with verifiable success
- Strong analytic and conceptual competence
- Exceptional communicator capable of communicating effectively within a multi-cultural and across functions as well as all levels
- Confident handling of SAP R/3 + S/4 and MS Office
- Independent and responsible way of working as well as a quick comprehension
- Advanced negotiating skills, assertiveness, goal- and result-oriented work
- Fluent in English (writing and speaking).
- Experience in project management
- Willingness to travel within APAC

## **Our offer**

Ready to drive with Continental? Take the first step and fill in the online application.

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