

# Indirect material Purchasing - Category Purchaser-Logistics

## Jūsų užduotys

The Category Purchaser is responsible for a defined technology, APAC region, BA or location to drive the definition of the supply strategy and manages suppliers to achieve best market conditions for Continental Automotive.

- Defining and initiating of sourcing and procurement strategies and providing project support to ensure the long-term, cost-effective supply of materials. From case to case, initiating purchasing processes and executing approaches to problem-solving to secure local objectives.
- Define, deliver, identify, introduce, and evaluate vendors to build and maintain a qualified supplier pool.
- Identify opportunities for value improvement by innovation way.
- Drive the strategy definition process with cross-functional partners; Document and implement the strategy in all plants in the region.
- Drive annual negotiations to constantly improve the cost situation of Continental Automotive in case of escalation.
- Set up and implement the bidding/negotiation procedure per sub-category which can gain the most benefit for the region.
- Apply innovation negotiation concepts (like on-line bidding, on-site pitching, comprehensive scoring, etc) to actively support & execute bundling within the respective Category.
- Ensure fulfillment of all necessary requirements by negotiating and concluding legally binding contracts with the respective vendors. Prepare contracts and implement the contract signing process and do contract management.
- Share market insights with relevant stakeholders.
- Collect and analyze purchasing data to provide decision-making support for management.

## Reikalavimai

- Full knowledge of purchasing policy, procedure, and regular bidding skills
- Purchasing strategy
- Negotiation skills
- Communication skills with both Chinese and English, including Presentation and Negotiation techniques to operate in different cultures
- Sourcing and Negotiation Skills
- Commercial knowledge, includes contract law etc.
- Problem solving and decision-making tools and



Darbo ID  
**REF81924Y**

Vieta  
**Yang Pu Qu**

Lyderystės lygis  
**Leading Self**

Darbo laiko lankstumas  
**Onsite Job**

Juridinis asmuo  
**Continental Holding China Co., Ltd.**

techniques

- Project management skills, tools, and techniques
- Risk Management

## **Mes siŭlome**

- Bachelor's degree in Economics/Technical/ Logistics studies or relevant professional experience
- 5+ years of working or involved in a purchasing/procurement/SCM function. Corporate services purchasing experience is a plus
- Fluency in English is essential. Proficiency in Japanese or Korean would be a plus

Ready to drive with Continental? Take the first step and fill in the online application.

## **Apie mus**

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2023, Continental generated sales of 41.4 billion euro and currently employs more than 200,000 people in 56 countries and markets.