

Pricing Analyst

Descrição da função

- Support strategic and administrative pricing to maximize sales and margin for the Business Region.
 - Develop a joint strategy (incl. standards, tools & processes) for market pricing and market intelligence
 - Identify and share Pricing best practices.
 - Analyses market and technology; provide input to business strategies. Observe competitive activities provides input to BU and optimization opportunities.
 - Monitor competitor activities and developments.
 - Realization of market comparisons.
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- Keep updated the pricing databases.
 - Update work instruction for pricing process.
 - Define and coordinate pricing activities, e.g., quotation, costing requests, run costing reports from different plants, get cross references from competitor's products, review price validity in SAP to extend or update prices; review the validity of prices in SAP to extend or update them, update and add new materials to price lists.
 - Execute market comparisons (from Mex & CA region).
 - Launch proper price lists, promo lists and special lists in each market involved in the region.

Requisitos

- Bachelor Degree in Finance, Administration, Accountant; Engineering or comparable
- Working experience related to Finance, Marketing, Product Management, Sales and/or Pricing
- Advanced level of English: B2 or upper
- Costing knowledge
- Microsoft Excel skills
- SAP (MM Module knowledge is required)
- SF.com or similar software
- Power BI knowledge
- Ability to interact with diverse, multicultural environment

O que oferecemos

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Quem somos

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and



Identificação da vaga
REF81704Y

Local
Ponta Grossa

Nível de liderança
Leading Self

Modalidade de trabalho
Hybrid Job

Pessoa jurídica
**Contitech do Brasil Produtos
Automotivos e Industriais Ltda.**

affordable solutions for vehicles, machines, traffic and transportation. In 2021, Continental generated sales of €33.8 billion and currently employs more than 190,000 people in 58 countries and markets.