

Strategy & Portfolio Manager within BA Original Equipment Solutions (m/f/d) - REF812021

หน้าที่ความรับผิดชอบในงานของคุณ

Your tasks will include:

- Strategy Development and Business Field Portfolio Management (planning, support, KPI tracking) in alignment with group sector strategy planning
- Market Intelligence: Coordinate BA requirements with central pool and support with BA perspective
- BA specific: Analyses & maintains global market / competitor intelligence
- Supporting and Execution of the OneContiTech M&A Strategy with Group Sector and responsible for BA individual processes (incl. target identification + evaluation)
- Support identification of CT search fields and research on targets
- This position has a significant impact on the successful realization and deployment of strategic targets e.g. strategy aligned business field management
- Explicit focus on business development incl. marketing concepts. The several methods and activities to be applied on this position will enable achievements with high strategic relevance.
- Safeguard the link between technology and business, transferring the leading edge technology into sustainable business models and finally Business
- Result into decision criteria / activities as recommendation for board. With the activities on new initiatives, this position ensures that key Technology Fields, e.g. Lighthouse programs and strategic aspects, which are essential for ContiTech's Future and are assigned from the Board, are well promoted internally and externally

โปรไฟล์ของคุณ

- Several years of professional experience in the field described
- Knowledge about BA relevant business and market environment
- Knowledge about BA relevant products, materials, and processes
- General Management understanding, business / financial acumen
- Theoretical and practical experience in strategy development / M&A / business intelligence methods, tools, and techniques
- Business Modelling in alignment with Innovation Management
- Business fluent English language skills (written and spoken)
- Analytic Skills
- Moderation and presentation techniques
- Multi-project management skills, tools, and techniques
- Intercultural competence (norms and behaviour)

Applications from severely handicapped people are welcome.



รหัสตำแหน่งงาน

REF812021

สาขางาน

งานการตลาดและการขาย

ที่ตั้ง

Hannover

ระดับความเป็นผู้นำ

Leading Self

ความยืดหยุ่นในการทำงาน

ทำงานนอกสถานที่และที่บริษัท

ชื่อผู้ติดต่อ

Ina Fischmann

นิติบุคคล

ContiTech Vibration Control GmbH

ข้อเสนอของเรา

What we offer:

- Hybrid schedule - Work-life balance is important, so we offer a flexible schedule with mobile and flexible working models, sabbaticals or cross-border work
- Corporate Benefits - We collaborate with different vendors, and we receive discounts for various products - like restaurants, fitness programs etc.
- System for Rewarding Improvement Ideas - We have an internal improvement program (Continental Idea Management) that allows you to come up with ideas and to be honored with an attractive bonus (according to your improvement idea)
- Professional development - Many opportunities to develop yourself within the company
- Competitive Compensation in line with your personal contribution & company performance

Sounds interesting for you? [Click here to find out more.](#)

Our Commitment

- Influence: We offer opportunities to have a greater impact and reap more rewards professionally
- Initiative: We encourage our people to grow, take on greater responsibilities, be innovative, and gain new capabilities
- New Work: We value the flexibility and agility that makes modern working possible and makes a customer-centric company successful
- One team: We believe in a culture of belonging to a tight team of individuals who can drive success together

These aspects influence the selection process in building our new team of pioneers. We are an exclusive unit to belong to and look forward to meeting you!

Ready to drive with Continental? Take the first step and fill in the online application.

เกี่ยวกับเรา

Original Equipment Solutions (OESL) is emerging as a stand-alone global leader in the automotive sector, with over 17,000 employees and €2 billion in annual sales. Operating in 15 countries across 35 locations, including technology centers, OESL will build on Continental's rich legacy to deliver high-quality parts to major OEMs and commercial vehicle customers worldwide.

Why Join OESL ?

- **Greater Impact:** Take part in shaping the future of a dynamic organization, with the opportunity to bring ideas to life and reap significant professional rewards.
- **Growth and Innovation:** Work in a fast-moving, environment that encourages innovation and offers opportunities for continuous growth and expanding your skill set.
- **Creative Space:** Experience the entrepreneurial spirit of a start-up culture within a global organization, enjoying both the creative freedom and the responsibility needed to thrive in modern working environments.
- **Tight-Knit Team:** Join a highly collaborative team where individuals have the power to shape their work, make meaningful contributions, and drive collective success.