

# Head of Controlling, BA AM, North America

## Ihre Aufgaben

### HOW YOU WILL MAKE AN IMPACT

The Head of Controlling monitors all financial aspects of BA AM Segment Americas. He/she monitors financial performance, steers improvement activities to maximize sustainable profitability, supports customer groups to make adequate business decisions, and challenges costs and spendings, responsible for quotes, sales price controlling and R&D controlling related to Segment Americas.

#### Key Responsibilities:

##### Central Controlling:

Steers annual planning processes, inclusive of 5-year strategic planning, budgets and monthly forecasts for the BU, ensuring integrity and plausibility of all included alternatives.

Prepares monthly financial reports for BA, Segment, and Customer Groups, including variation analyses to initiate countermeasures.

Approves personnel request and capital investments according to corporate guidelines and authorization of signatures (VR11).

- Ensures working capital positions generate positive cash flow. Specific asset management of inventory and accounts receivable levels.
- Initiates action plans to improve profitability with local management (sales and production entities) as well as central management including follow-up.
- Responsible for financial analysis of startup projects (ex: expansion or new plants)

##### Business Controlling:

Provides financial input for Quotes, eCR requests, PCC's - Supporting cost breakdown discussions (Customer specific + Compliance with Conti standards)

Steers Target Costing activities - Develop market-based cost targets for key components, and supports Cost reduction projects (CRP)

Coordinates Region-based business case analysis (regional roadmap profitability evaluation)

Supports Customer Group providing alignment on pricing and balancing of cost targets

##### Global Account Controlling:

Performs CuPA analysis (customer profitability, outlet profitability), warranty management

Supports Customer Groups with SPV Management, Pricing accrual calculations for all locations in region, Customer deductions validations, and Sales price updates in SAP

Builds and Consolidates P&L and 5-year plans

Verifies and checks sales forecasts for all Customer Groups,



Job ID

**REF81125Q**

Arbeitsbereich

**Finanzen & Controlling**

Standort

**Auburn Hills**

Leadership Level

**Leading People**

Job Flexibilität

**Hybrid Job**

Rechtliche Einheit

**Continental Autonomous  
Mobility US, LLC**

considering market opportunities, sales trends, production capacity and inventories, including feedback to all relevant organizations (markets, plant operations).

#### Operational Controlling:

Plant focused, warehouse controlling (if required), including ICO Costing, Weekly Tracking, Budget, FC, Actual Reporting FIRE & SAP and PE ICO analysis

- Supports Plant Cost structure analysis (for the Segment EU)
- Monitors spending of Expansion and/ or Greenfield Projects
- Supports financial infrastructure setup of Expansion and/ or Greenfield Projects

#### R&D / Project Controlling:

Performs Cost Center mgmt for R&D and shared services, investment controlling, project level controlling

e.g. R&D Controlling AUB, Cost Center mgmt, Hours analysis, Project cost analysis, Budget, Actual, and FC reporting

- Headcount tracking & reporting
- Project Controlling (Review projects by customer in GPS, Support Customer Groups with analysis of spending, reconcile to Gloria)

#### CFO Legal Entity:

- Supports PWC audits and approves
- Reviews contracts and NDA's and approves
- Reviews Quarterly litigation & legal accrual review
- Reviews annual valuation of legal entity

## Ihr Profil

### WHAT YOU BRING TO THE ROLE

- Bachelor's Degree in Business Administration, Finance/Accounting, and/or Engineering
- Minimum 10 years' experience within a Finance Function
- Experienced in MS Office (especially MS Excel)
- Prior experience with business controlling
- Knowledge of/experience with plant controlling / financial statements (P&L, BS, CF)
- Knowledge of /experience with Continental controlling tools and rules (e.g. SAP, FiRe, TCE...)
- Operations controlling knowledge
- Visa sponsorship for Continental employees only.
- This position may offer relocation assistance.

### ADDITIONAL WAYS TO STAND OUT:

- Prior experience with project controlling and cost center management
- Previous experience managing multiple projects
- Previous experience managing a team
- Previous international assignment

## Unser Angebot

### THE PERKS

- Immediate Benefits
- Robust Total Rewards Package
- Paid Time Off
- Volunteer Time Off
- Tuition Assistance
- Employee Discounts, including tire discounts
- Competitive Bonus Programs
- Employees 401k Match
- Diverse & Inclusive Work Environment with 20+ Employee Resource groups.
- Hybrid Work
- Employee Assistance Program
- Future Growth Opportunities, including personal and professional
- And many more benefits that come with working for a global industry leader!

All your information will be kept confidential according to EEO guidelines.

#### **EEO-Statement:**

EEO / Disabled / Protected Veteran Employer. Continental offers equal employment opportunities to all qualified individuals, without regard to unlawful consideration to race, color, sex, sexual orientation, gender identity, age, religion, national origin, disability, veteran status, or any other status protected by applicable law. In addition, as a federal contractor, Continental complies with government regulations, including affirmative action responsibilities for qualified individuals with a disability and protected veterans, where they apply. To be considered, you must apply for a specific position for which Continental has a current

posted job opening. Qualifying applications will be considered only for the specific opening(s) to which you apply. If you would like to be considered for additional or future job openings, we encourage you to reapply for other opportunities as they become available. Further, Continental provides reasonable accommodations to qualified individuals with a disability. If you need assistance in the application process, please reply to [Careers@conti-na.com](mailto:Careers@conti-na.com) or contact US Recruiting at 248.393.5566. This telephone line and email address are reserved solely for job seekers with disabilities requesting accessibility assistance or an accommodation in the job application process. Please do not call about the status of your job application, if you do not require accessibility assistance or an accommodation. Messages left for other purposes, such as following up on an application or non-disability related technical issues, will not receive a call back.

Ready to drive with Continental? Take the first step and fill in the online application.

## Über uns

### The Company

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent, and affordable solutions for vehicles, machines, traffic, and transportation. In 2023, Continental generated sales of €41.4 billion and currently employs around 200,000 people in 56 countries and markets.

The Automotive group sector comprises technologies for passive safety, brake, chassis, motion, and motion control systems. Innovative solutions for assisted and automated driving, display, and operating technologies, as well as audio and camera solutions for the vehicle interior, are also part of the portfolio, as is intelligent information and communication technology for the mobility services of fleet operators and commercial vehicle manufacturers. Comprehensive activities relating to connectivity technologies, vehicle electronics and high-performance computers round off the range of products and services. Are you ready to shape the future with us?