

Sales Manager in ANS Korea

Descrição da função

Sales Manager in Architecture and Networking Solutions Korea

- Ensure good performance of Sales key KPIs (Revenue, New business acquisition, Price management, R&D cost reimbursement etc.)
- Active participation or input for customer strategy establishment (update) and its execution
- Lead acquisition activities successfully (Pre-RFQ / RFQ)
- Smooth and timely Sales Planning (2-year short term / 10-year long term)
- Supply shortage management
- Proactive communication with internal / external stakeholders for better business outcomes
- Manage customer intimacy in positive way

Requisitos

- Bachelor degree
- 3+ year experience in automotive
- 2+ year Sales Manager experience
- HMG related experience required as mandatory
- Excellent English in speaking and writing
- Passion to win spirit
- Good communication and negotiation skills

O que oferecemos

- Please kindly submit your Resume with Application Form.
- Application Form Download Link
: <https://c.smartrecruiters.com/sr-company-attachments-prod-aws-dc5/61711815ada8a04e3608a8c0/e347e296-af65-4fcb-9fa1-11b1b48b19d2?r=s3-eu-central-1>

콘티넨탈과 함께할 준비가 되셨다면, 온라인 입사지원으로 그 첫 걸음을 시작하세요.

Quem somos

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transportation. In 2023, Continental generated sales of € 41.4 billion and currently employs around 200,000 people in 56 countries and markets.



Identificação da vaga
REF81027G

Local
Seongnam-si

Nível de liderança
Leading Self

Modalidade de trabalho
Hybrid Job

Pessoa jurídica
Continental Automotive Korea Ltd.

The Automotive group sector comprises technologies for passive safety, brake, chassis, motion and motion control systems. Innovative solutions for assisted and automated driving, display and operating technologies, as well as audio and camera solutions for the vehicle interior, are also part of the portfolio, as is intelligent information and communication technology for the mobility services of fleet operators and commercial vehicle manufacturers. Comprehensive activities relating to connectivity technologies, vehicle electronics and high-performance computers round off the range of products and services.