

# Business Partner Export Control & Sanctions - Americas

## Your tasks

### HOW YOU WILL MAKE AN IMPACT

We are seeking a knowledgeable and experienced Business Partner Export Control & Sanctions (BP EC&S) Americas to serve as the interface for the regions. The BP EC&S will support the Export Control Coordinators and the Export Control Department with specific requests, leveraging their local and worldwide knowledge and experience in Export Control.

#### Key Responsibilities:

- Regional Interface: Act as the primary interface for the regions, facilitating communication and coordination between regional teams and the Export Control Department.
- Support for Export Control Coordinators: Assist Export Control Coordinators and the Export Control Department on specific requests and issues.
- Knowledge and Experience Keeper: Maintain and share expertise in local and international Export Control regulations, serving as the go-to resource for the organization.

#### Main Activities:

- Business Partner Screening: Support the screening of existing and new business partners with reference to destination and end-use, ensuring compliance with international sanction lists.
- Product Classification: Assist in the classification of products, equipment, and technology according to national and international Dual Use Lists.
- Project Team Support: Provide guidance and support to project teams regarding business activities involving embargoed countries or sensitive customers/suppliers, including products, equipment, software, and technology.

## Your profile

### WHAT YOU BRING TO THE ROLE

- Bachelor's degree in economics, international business, law Economics., Trade Compliance, SCM or relevant.
- 5 years of professional experience.
- Extensive experience and knowledge on international import/export and trade compliance.
- Experience with international business projects.
- Good analytical and problem-solving skills.
- Excellent Verbal and Written Communication skills.
- Proficient in Microsoft Office Applications.
- Legal authorization to work in the U.S. is required. We will not sponsor individuals for employment visas now or in the future for this



Job ID  
**REF80607R**

Location  
**Fairlawn**

Leadership level  
**Leading Self**

Job flexibility  
**Hybrid Job**

Legal Entity  
**ContiTech USA, Inc.**

job posting.

## **ADDITIONAL WAYS TO STAND OUT**

- Prior experience in other operations areas (i.e. Law, Economics, etc.).

## **Our offer**

### **THE PERKS**

- Immediate Benefits
- Robust Total Rewards Package
- Paid Time Off
- Volunteer Time Off
- Tuition Assistance
- Employee Discounts, including tire discounts.
- Competitive Bonus Programs
- Employee 401k Match
- Diverse & Inclusive Work Environment with 20+ Employee Resource groups.
- Hybrid Work
- Employee Assistance Program
- Future Growth Opportunities, including personal and professional.
- And many more benefits that come with working for a global industry leader!

### **EEO-Statement:**

EEO / Disabled / Protected Veteran Employer. Continental offers equal employment opportunities to all qualified individuals, without regard to unlawful consideration to race, color, sex, sexual orientation, gender identity, age, religion, national origin, disability, veteran status, or any other status protected by applicable law. In addition, as a federal contractor, Continental complies with government regulations, including affirmative action responsibilities for qualified individuals with a disability and protected veterans, where they apply. To be considered, you must apply for a specific position for which Continental has a current posted job opening. Qualifying applications will be considered only for the specific opening(s) to which you apply. If you would like to be considered for additional or future job openings, we encourage you to reapply for other opportunities as they become available. Further, Continental provides reasonable accommodations to qualified individuals with a disability. If you need assistance in the application process, please reply to [Careers@conti-na.com](mailto:Careers@conti-na.com) or contact US Recruiting at 248.393.5566. This telephone line and email address are reserved solely for job seekers with disabilities requesting accessibility assistance or an accommodation in the job application process. Please do not call about the status of your job application, if you do not require accessibility assistance or an accommodation. Messages left for other purposes, such as following up on an application or non-disability related technical issues, will not receive a call back.

Ready to drive with Continental? Take the first step and fill in the online application.

## About us

### THE COMPANY

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent, and affordable solutions for vehicles, machines, traffic, and transportation. In 2023, Continental generated sales of €41.4 billion and currently employs around 200,000 people in 56 countries and markets.

ContiTech is one of the world's leading industry specialists. The Continental group sector offers its customers connected, environment-friendly, safe, and convenient industry and service solutions using a range of materials for off-highway applications, on rails and roads, in the air, under and above the ground, in industrial environments, for the food sector and the furniture industry. With about 42,000 employees in more than 40 countries and sales of some 6.8 billion euros (2023), the global industrial partner is active with core branches in Asia, Europe and North and South America.

Are you ready to shape the future with us?