

# Global Category Buyer

## Vos activités

### HOW YOU WILL MAKE AN IMPACT

#### Category Strategy:

- Build up and maintain portfolio strategy in line with the BA needs and define a well-balanced portfolio to minimize risk, to ensure flexibility, to get an advantage position on the supplier market.
- Define, deliver and update a Sourcing List.
- Identify and onboard new potential suppliers where the need is identified.
- Identify any value improvement activities and steer implementation.
- To present and align the strategies with BA OESL stakeholders.

#### Commercial:

- To handle all negotiations at the Category Supplier.
- To negotiate and maintain necessary global contracts.
- To support Advance Purchasing with complex / difficult negotiations.
- Manage suppliers in representation of the BA.

#### Escalation Support:

- Support Region Purchasing for Quality, Supply and Commercial escalation.
- Conduct Market Survey for the category.
- Trouble shooting: Support the plants as next escalation level in case of supply problems (quality or delivery).

#### Reporting:

- Share market situation with stakeholders.
- To report Categories performance in regular base.
- Forecast expected price development.

## Votre profil

### WHAT YOU BRING TO THE ROLE

- Bachelor's degree and 2 years of relevant professional experience or 4 years of experience if no relevant bachelor's degree.
- Prior experience in Purchasing.
- Experience working with in the Automotive industry.
- Strong Purchasing Portfolio Handling (Strategy, Supplier List, Market Know How, Portfolio Analyze, Forecast) & Contractualization.
- Negotiation experience: RFQ, Offer analyze and comparison, negotiation.
- Risk Management Claim, Finance, Legal.
- Exposure to international business.
- Legal authorization to work in the U.S. is required. We will not



Référence  
**REF79836E**

Domaine fonctionnel  
**Purchasing**

Site  
**Rochester Hills**

Niveau de leadership  
**Leading Self**

Flexibilité du poste  
**Hybrid Job**

Unité légale  
**OESL Automotive USA LLC**

sponsor individuals for employment visas now or in the future for this job posting.

- Continental is not able to pay relocation expenses for this opportunity.

## **ADDITIONAL WAYS TO STAND OUT**

- Experience of living abroad is a plus.
- Project Management experience is a plus.
- Functional or project leadership experience is a plus.

## **Notre offre**

### **THE PERKS**

- Immediate Benefits
- Robust Total Rewards Package
- Paid Time Off
- Volunteer Time Off
- Tuition Assistance
- Employee Discounts, including tire discounts.
- Competitive Bonus Programs
- Employee 401k Match
- Diverse & Inclusive Work Environment with 20+ Employee Resource groups.
- Hybrid Work
- Employee Assistance Program
- Future Growth Opportunities, including personal and professional.
- And many more benefits that come with working for a global industry leader!

### **EEO-Statement:**

EEO / Disabled / Protected Veteran Employer. Continental offers equal employment opportunities to all qualified individuals, without regard to unlawful consideration to race, color, sex, sexual orientation, gender identity, age, religion, national origin, disability, veteran status, or any other status protected by applicable law. In addition, as a federal contractor, Continental complies with government regulations, including affirmative action responsibilities for qualified individuals with a disability and protected veterans, where they apply. To be considered, you must apply for a specific position for which Continental has a current posted job opening. Qualifying applications will be considered only for the specific opening(s) to which you apply. If you would like to be considered for additional or future job openings, we encourage you to reapply for other opportunities as they become available. Further, Continental provides reasonable accommodations to qualified individuals with a disability. If you need assistance in the application process, please reply to [Careers@conti-na.com](mailto:Careers@conti-na.com) or contact US Recruiting at 248.393.5566. This telephone line and email address are reserved solely for job seekers with disabilities requesting accessibility assistance or an accommodation in the job application process. Please do not call about the status of your job application, if you do not require accessibility assistance or an accommodation. Messages left for other purposes, such as following up on an application or non-disability related technical issues, will not receive a call back.

Ready to drive with Continental? Take the first step and fill in the online application.

## **A propos de nous**

### **THE COMPANY**

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent, and affordable solutions for vehicles, machines, traffic, and transportation. In 2023, Continental generated sales of €41.4 billion and currently employs around 200,000 people in 56 countries and markets.

ContiTech is one of the world's leading industry specialists. The Continental group sector offers its customers connected, environment-friendly, safe, and convenient industry and service solutions using a range of materials for off-highway applications, on rails and roads, in the air, under and above the ground, in industrial environments, for the food sector and the furniture industry. With about 42,000 employees in more than 40 countries and sales of some 6.8 billion euros (2023), the global industrial partner is active with core branches in Asia, Europe and North and South America.

Are you ready to shape the future with us?