

C.DRIVE 2025 Sales Trainee

Feladatok

- New business acquisition (order intake)
- Account receivable management
- Annual productivity / engineering change / VAVE, etc. commercial topics negotiation
- New product promotion
- White-spot customer development
- Business opportunities and customer volume demand / budget planning
- Customer relationship maintenance
- Market / competitor intelligence tracking
- Customer strategy development & regular update

Profilja

Education

- Excellent Bachelor or Master degree
- Fluent English (additional language beneficial)
- Majored in Electronic, Automotive Engineering related

Practical Experience

- At least 6 months of practical experience internships or projects in an industrial related working field is preferred
- Fresh graduates or max 2 years of working experience in respective functions

Ajánlatunk

Personality

- Creativity and ability to think out of the box
- Intercultural and communication skills
- Pro-active team player
- Entrepreneurial thinking
- Strong Customer and Quality mindset
- Eagerness to grow and quick learner

Ready to drive with Continental? Take the first step and fill in the online application.



Job ID
REF78804X

Telephely
Yang Pu Qu

Vezetői szint
Beosztott

Munkahelyi rugalmasság
Helyszíni munka

Jogi egység
Continental Holding China Co., Ltd.